NEW JERSEY STATE FIREMEN'S ASSOCIATION EXECUTIVE COMMITTEE

PROCEEDINGS



WILDWOOD, NJ SEPTEMBER 15, 2022

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September 15, 2022, 9:00am

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- 1 A meeting of the Executive Committee of
- 2 the New Jersey State Firemen's Association convened
- 3 at the Convention Center, Wildwood, New Jersey, on
- 4 Thursday, September 15, 2022 at 9:00 in the morning,
- 5 President Robert F. Ordway presiding.
- 6 PRESIDENT ORDWAY: Okay. I call this
- 7 meeting to order.
- 8 This meeting is called in accordance
- 9 with the New Jersey Open Public Meetings Act. Notice
- 10 of this meeting has been posted on the website of the
- 11 New Jersey State Firemen's Association.
- 12 Exits are in the back of the room, three
- 13 doors, and behind me.
- 14 Please wait to be called on before
- 15 speaking. We need to make sure our stenographer and
- 16 Secretary both know who is speaking and you speak
- 17 loudly and clearly so you can be recorded correctly.
- 18 Today we have Eve Corso as our
- 19 stenographer. So unless you are doing a quick motion
- 20 and second, please stand so you're heard clearly. If
- 21 you have something to add to any of the topics, make
- 22 sure you get my attention so I do not overlook you.
- 23 There will definitely be an executive
- 24 session during this meeting. And I know that

- 1 of things have come up and you can expect to be here
- 2 for a little while. I apologize for that, but timing
- 3 is not always with us the way we want.
- 4 Please stand for the Pledge of
- 5 Allegiance led by Vice President Hankins.
- 6 (Pledge of Allegiance led by Vice
- 7 President Hankins.)
- 8 PRESIDENT ORDWAY: Please remain
- 9 standing for a moment of silence for our departed
- 10 brothers and sisters.
- 11 (A moment of silence is observed.)
- 12 PRESIDENT ORDWAY: Mr. Mellert.
- MR. MELLERT: Join me in prayer.
- 14 Most gracious Heavenly Father who made
- 15 this earth, we thank You for being with us as we
- 16 prepare for our 145th Convention.
- 17 Protect us as we serve our communities.
- 18 Be with the families of 9/11 21 years ago.
- 19 Thank you, service people and veterans,
- 20 for giving us this opportunity. All this we ask in
- 21 Jesus' name. Amen.
- 22 PRESIDENT ORDWAY: Thank you. You may
- 23 be seated.
- I don't believe we have any need for an
- 25 oath of office this morning, so roll call by

- 1 Secretary Brian Martone.
- 2 FIRST ASSISTANT SECRETARY MARTONE: Sir,
- 3 all members are present with the exception of James
- 4 Reeves, Cumberland County, and Gene Minell, Morris
- 5 County, with excused absence.
- 6 Guests in attendance is past President
- 7 Frank Gunson, past Field Examiner James Kenny, past
- 8 Assistant Counsel Stacy Moore, past Monmouth County
- 9 Exec Wayne Kepler, past Somerset County Neil Gallo.
- 10 PRESIDENT ORDWAY: Approval of the
- 11 minutes from the July 16, 2022 meeting, both verbal
- 12 and abridged.
- Motion by Andrew Mazzarella. Second by
- 14 Dan Scheuer.
- 15 Any discussion on the motion?
- 16 All those in favor?
- 17 (Chorus of ayes.)
- 18 PRESIDENT ORDWAY: Opposed?
- 19 The ayes have it.
- 20 Communications. Mr. Pelaia, is there
- 21 any communications not in the folders?
- 22 SECRETARY PELAIA: None at this time.
- 23 PRESIDENT ORDWAY: Okay. Motion to
- 24 accept communications, both read and distributed, and
- 25 make them part of the record. Action on anything

- 1 necessary will be done at the appropriate time during
- 2 the meeting.
- Motion by Nick Florio. Second by John
- 4 Lane.
- 5 Any discussion on the motion?
- 6 All in favor?
- 7 (Chorus of ayes.)
- 8 PRESIDENT ORDWAY: Opposed?
- 9 Ayes have it.
- 10 Is there a Life Member report?
- 11 SECRETARY PELAIA: Mr. President,
- 12 there's no Life Member report today.
- 13 PRESIDENT ORDWAY: We'll go right into
- 14 the Officers' reports.
- 15 Vice President Hankins.
- 16 VICE PRESIDENT HANKINS: I have one
- 17 matter for executive session. That's it.
- 18 PRESIDENT ORDWAY: Secretary Pelaia --
- 19 any questions for Mr. Hankins?
- 20 Secretary Pelaia.
- 21 SECRETARY PELAIA: Just a few.
- 22 You should have a parking pass in your
- 23 folder for tomorrow and Friday. I also -- in your
- 24 packet, you'll see the program for the Convention.
- 25 After Convention, attendance sheets will be sent out

- 1 within the week after Convention.
- 2 October 1st will be the deadline. If
- 3 someone messed up with registration or a card taking
- 4 notice that somebody was there but wasn't, and their
- 5 card wasn't swiped or something happened, you have
- 6 until October 1st to call me to correct it. After
- 7 October 1st no changes will be made. This way we can
- 8 start getting qualifications and certificates
- 9 together and send them out. Okay?
- 10 That's all I have right now.
- 11 PRESIDENT ORDWAY: Any questions for
- 12 Secretary Pelaia?
- 13 First Assistant Secretary Martone.
- 14 FIRST ASSISTANT SECRETARY MARTONE: I
- 15 just want to thank everybody and I appreciate
- 16 everybody's help with the Convention workers. Thank
- 17 you.
- 18 PRESIDENT ORDWAY: Any questions for
- 19 Mr. Martone?
- 20 Mr. Dreby, Second Assistant Secretary.
- 21 SECOND ASSISTANT SECRETARY DREBY:
- 22 Everything is set for the memorial tomorrow. In your
- 23 folders is a program, and part of the whole program
- 24 is the memorial service, so we did it in one folder.
- 25 The Officers got together and we felt that that would

- 1 work best.
- We had one change for singers. But
- 3 other than that, everybody else is good and we should
- 4 be set to go tomorrow morning. That's all.
- 5 PRESIDENT ORDWAY: Any questions for
- 6 Mr. Dreby?
- 7 Field Examiner Jennie Hollingsworth.
- 8 FIELD EXAMINER HOLLINGSWORTH: On top of
- 9 my application that's in there, I just want to thank
- 10 everyone for your help in my first year. And the
- 11 counties that are due for field exams in '23 have
- 12 been advised to keep a lookout for January. We'll
- 13 have dates for when we'll do the field exams.
- 14 And one topic that came up during field
- 15 exams -- I just want to throw out there to
- 16 everybody -- if somebody brings their relief
- 17 applications, please take them. Don't give them back
- 18 to them. Call me; call Rob; we'll take them and then
- 19 give them back to you. I had a couple people say
- 20 they were told to take them home with them and not
- 21 turn them in. So I don't know how that messed up,
- 22 but just throw it out there so it's a blanket.
- 23 PRESIDENT ORDWAY: Any questions for
- 24 Ms. Hollingsworth?
- 25 And I skipped over the treasurer, Ed

- 1 Mullen.
- 2 TREASURER MULLEN: My report will be the
- 3 report of the independent auditors which will be read
- 4 into the record tomorrow.
- 5 I'm going to defer discussion on our
- 6 investments until new business.
- 7 Thank you.
- 8 PRESIDENT ORDWAY: Any questions for
- 9 Mr. Mullen?
- 10 Counsel, Mr. Cavallo.
- 11 COUNSEL CAVALLO: I have no report.
- 12 PRESIDENT ORDWAY: Any questions for
- 13 Mr. Cavallo?
- 14 Assistant counsel, Mr. Morris.
- 15 ASSISTANT COUNSEL MORRIS: I also have
- 16 no report. Thank you.
- 17 PRESIDENT ORDWAY: Okay. Moving on to
- 18 my report.
- 19 The NJSFA State Office will be closed
- 20 October 10, November 8, and November 11 for various
- 21 holidays.
- 22 Field reports: Quarterly relief reports
- 23 for the third quarter are due October 30th. The
- 24 report must be done online and entries have real line
- 25 numbers that are in our system.

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1 If they cannot enter a surviving spouse
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- 2 for relief, they need to call the State Office so we
- 3 can re-enter the firefighter and make sure of
- 4 qualified status.
- 5 We have three associations not seated
- 6 for the Convention this year and not eligible for
- 7 administrative expenses.
- 8 IRS 990 reports or extension reports
- 9 were received on time and we are following up with
- 10 the associations that filed an extension and are
- 11 still outstanding.
- 12 Pink and blue Convention vouchers are
- 13 due by November 1st.
- 14 Parking passes are to be used by you for
- 15 your ease to get in and out of the Convention
- 16 facility. They are not to be given to others and
- 17 should not be used as a shuttle service. We had a
- 18 problem a few years back with overloading the back
- 19 area and we need to avoid that.
- 20 All caucuses have been completed and
- 21 congratulations to all of you on your re-election.
- 22 Thank you to everyone that assisted at
- 23 the caucuses. There were four contested elections
- 24 for Managers in a normal rotation and all occurred
- 25 without issues. We had one election also for an

- 1 expired term.
- 2 Thank you to all that handled the
- 3 elections.
- 4 Convention: You already know
- 5 registration is 7:00 to 10:15.
- 6 For those working registration tomorrow,
- 7 you're not going to be handing anything out at
- 8 registration. Everyone, after they register with
- 9 you, will move down the hallway for their program,
- 10 badges, and whatever. All you need to do tomorrow is
- 11 look at the screen and see their name pop up and
- 12 check on it and that's it.
- 13 The other thing -- and I know you're all
- 14 going to be mad at me now, and I know past executive
- 15 officers have been very bad about this -- you're not
- 16 going to have time tomorrow to talk to people and
- 17 converse.
- 18 When they come up and they say, "How you
- 19 doing? I haven't seen you in a year or two years,
- 20 three years, " you're going to say, "Great. Nice
- 21 seeing you. Please step down."
- The lines tomorrow are going to be too
- 23 quick and too long to get into any conversations as
- 24 people are trying to register. And you all know
- 25 Officers are the worst of that where we stand right

1 in front of registration and block everything up. We

- 2 always have. We always have in the past. It's
- 3 amazing how we do that, but we will try not to
- 4 tomorrow.
- 5 So the object tomorrow for those three
- 6 hours is get them in and move them down the hallway
- 7 to get their -- whatever they want to pick up,
- 8 programs, badge, et cetera.
- 9 Memorial service will start at 10 a.m.
- 10 The business meeting will be after that.
- 11 If you're participating in the memorial
- 12 service, I think Brian has already contacted
- 13 everyone. Try to be on stage so we can get started
- 14 with no problems.
- 15 If you're participating during the
- 16 business meeting and you're not on stage for the
- 17 memorial service, there will be chairs down behind
- 18 the screen on the right side for you to sit in until
- 19 the memorial service is over. We don't want people
- 20 going up and down the stairs, on and off the stage
- 21 during the memorial service.
- 22 Please remember, anybody without a card
- 23 or any alternate goes right to manual registration.
- 24 Saturday is 7 to 12. Very simple. They
- 25 register; they get a ballot; they vote. They can

1 leave. They can donate blood. They can do whatever

- 2 they'd like. They don't have to hang around.
- 3 Election of Officers and the three
- 4 ballot questions are on the ballot.
- 5 Any questions on workers, any questions
- 6 on anybody doing anything, see Brian or Rick.
- 7 Add a reminder: Also, the only people
- 8 who will receive payments on the local level are the
- 9 delegates or alternates and life members that are
- 10 attending the Convention. No one gets paid before
- 11 the caucus. Delegates are only penalized for not
- 12 attending a caucus.
- Tram and trolley are working from 7 to
- 14 11. It should be free for firefighters both days.
- 15 The tram is working from 7 to 11 p.m. both days and
- 16 the trolley is working 7 to 3 and 7 to 2 Friday and
- 17 Saturday, and then again from either 5 or 6 o'clock
- 18 until 11 o'clock both days. So trams and trollies
- 19 will be operating and available.
- 20 Any questions on the Convention sessions
- 21 or anything to do with the Convention?
- Okay. Moving on.
- 23 Old Business. Do we have any old
- 24 business?
- 25 Yes. Dan Scheuer.

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1 MR. SCHEUER: Dan Scheuer, Sussex
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- 2 County.
- 3 We had old business -- three years ago
- 4 in this room we put an association in Sussex County
- 5 on review for an overpayment under supplemental --
- 6 supplemental relief program. Okay?
- 7 As of this time, I see -- have seen no
- 8 additional problem. I don't know of any additional
- 9 problem with the Andover Borough Fire Department.
- 10 I'm requesting -- or I'd like to make a motion to
- 11 take them out of review.
- 12 PRESIDENT ORDWAY: Motion by Dan Scheuer
- 13 to take them off review.
- 14 Is there a second?
- 15 Second by John Lane.
- Any discussion on the motion?
- 17 MR. WALKER: Can we do that under Old
- 18 Business?
- 19 PRESIDENT ORDWAY: Well, it's an old
- 20 item as, you know, we talked about in the past.
- 21 Anything else under old -- this motion?
- 22 That was Frank Walker asking the
- 23 question about old business.
- 24 Any other questions on the motion?
- 25 All in favor?

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(Chorus of ayes.)
 1
 2
                  PRESIDENT ORDWAY: Opposed?
 3
                  Ayes have it.
                  Is there any other old business to be
 4
 5
     brought before us today?
 6
                  Okay. We will then go into executive
 7
     session.
                  Is there a motion to go into executive
 8
 9
     session?
                  Motion by Nick Florio. Second by Larry
10
11
     Handlin.
12
                  I'm going to guess an hour. An hour
     should cover the three or four topics, so all in
13
     favor of going into executive session say "aye."
14
15
                  (Chorus of ayes.)
                  PRESIDENT ORDWAY: Opposed?
16
                  Ayes have it.
17
18
                  Those that are not Executive Committee
     people or Officers will need to leave the room.
19
                  (Proceedings adjourn to executive
20
21
     session at 9:14 in the morning. Proceedings resume
     in regular session at 9:55 in the morning.)
22
                  PRESIDENT ORDWAY: Okay. Is there a
23
24
    motion to go back into open session?
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Motion by Gerry Naylis. Second by Frank

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1 Walker.
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- 2 Any discussion on the motion?
- 3 All in favor?
- 4 (Chorus of ayes.)
- 5 PRESIDENT ORDWAY: Opposed?
- 6 Ayes have it.
- 7 And I think I skipped over a whole page
- 8 of my thing here, so we have to back up a little bit.
- 9 Committee reports. Advisory Committee.
- 10 Mr. Mellert.
- 11 MR. MELLERT: There's a copy in your
- 12 folder. There was a slight increase from our
- 13 previous year. Thank you.
- 14 PRESIDENT ORDWAY: Thank you,
- 15 Mr. Mellert.
- 16 Compendium Committee. Mr. Walker.
- 17 MR. WALKER: Yes, Mr. President. I have
- 18 an oral report just to keep everybody aware of what's
- 19 going on.
- 20 We did hold a meeting. We had four
- 21 items to discuss. One of them was a discussion on
- 22 adding credit towards qualifying time for scheduled
- 23 night duty for volunteer firefighters.
- 24 The second one was the question as to
- 25 per diem firefighters who are a considered career

- 1 volunteer.
- 2 The third one was through some time --
- 3 some kind of time or criteria to be set up to prorate
- 4 the relief in the health care based on your one-month
- 5 or one-day to seven years' service.
- And the fourth one was where should
- 7 relief records be kept at the local association.
- 8 Apparently we have some that are down in Florida
- 9 where secretaries and treasurers winter down there.
- 10 Some are in New York; some are in Pennsylvania.
- These are four items that the Compendium
- 12 met on and the president has asked that we do some
- 13 further review and discussion on this. These are
- 14 things that will be coming up in future meetings in
- 15 the next couple weeks, but we are interested in your
- 16 input -- I am interested in your input.
- 17 Everybody has my email. Please don't
- 18 hesitate to send me something to address these four
- 19 situations or four questions.
- Thank you, Mr. President.
- 21 PRESIDENT ORDWAY: Thank you,
- 22 Mr. Walker.
- 23 Moving on. Delegate and Life Member
- 24 Committee, Mr. Roemmich.
- 25 MR. ROEMMICH: No report.

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1 PRESIDENT ORDWAY: I'm going to skip the
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- 2 next one because it's going to be a long report.
- Firemen's Home, Mr. Otterbein.
- 4 MR. OTTERBEIN: Thank you,
- 5 Mr. President.
- I do have a report that was produced,
- 7 but it failed to get put in the folder.
- 8 PRESIDENT ORDWAY: And it will be
- 9 emailed out as soon as we get back to the office.
- 10 MR. OTTERBEIN: Right. It will be
- 11 emailed out, but I'd like to mention a few things.
- 12 I did attend, as well as the President
- 13 and the Vice President attended -- and some others --
- 14 attended the August 13, 2022, Executive Board meeting
- 15 at the Home. The meeting was chaired by Oscar Dutch.
- 16 The Solicitor, Tom Ward, announced his planned
- 17 retirement. He will serve through October 2022 and
- 18 retire. He did state that he would stay on to help
- 19 bring the new Solicitor on board.
- 20 Superintendent Veras addressed a couple
- 21 of questions concerning the conversion of three
- 22 rooms, six beds, for physical therapy purposes, and
- 23 the issue of a lack of vote by the Board of Managers
- 24 for that purpose.
- 25 According to Mr. Veras, this project was

- 1 discussed at prior meetings and did not require a
- 2 Full Board vote.
- 3 Superintendent Veras also reported on an
- 4 evaluation of whether single-room accommodations will
- 5 occur in the near future. He said it's not being
- 6 considered at this time.
- 7 From a finance standpoint, they approved
- 8 bills without a pay list -- my understanding,
- 9 anyway -- of \$483,235.21 without a bill list. That
- 10 is my understanding, anyway.
- The census as of 8/9 was 61.
- 12 They discussed -- the Managers discussed
- 13 a potential of eliminating \$850-a-month fee. That is
- 14 going to be discussed. And I know the resolution is
- on the agenda for today's meeting, which will occur
- 16 at three o'clock at Urie's, I believe.
- 17 Chairman Dutch and Superintendent Veras
- 18 were asked if the Home Managers conducted an actual
- 19 study -- that's an actuarial study -- for the
- 20 community nursing home project. Apparently,
- 21 according to Mr. Veras, there was no such study
- 22 conducted.
- The meeting, again, is today -- that's
- 24 the 15th -- at 3 p.m. Urie's.
- 25 Thank you very much, Mr. Chairman.

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1 MR. REEVES: Question, Mr. President.
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- 2 PRESIDENT ORDWAY: Go ahead, Mr. Reeves.
- 3 MR. REEVES: Jim Reeves, Cumberland
- 4 County.
- 5 On the Home, with the attorney staying
- on to help the transition, is he going to be paid and
- 7 how long will he be staying on? Do you know?
- 8 MR. OTTERBEIN: He indicated that he was
- 9 looking to leave in October, but he did say that he
- 10 would offer his services, and he did not -- there was
- 11 no indication of what, you know, the per diem would
- 12 be.
- 13 MR. REEVES: The only reason I ask that
- 14 is I've always known that attorneys were notorious --
- 15 if you called and just ask a question and -- so, you
- 16 know, no offense to our own attorney. Just a
- 17 question I have with this one.
- 18 Thank you.
- 19 MR. OTTERBEIN: I don't know the answer
- 20 to that.
- MR. REEVES: Thank you.
- 22 PRESIDENT ORDWAY: There was no
- 23 indication from the attorney as to a final deadline
- 24 date or any kind of fee structure for continuing
- 25 after the fact.

1 MR. REEVES: As normal. I could never

- 2 figure them anyway.
- 3 PRESIDENT ORDWAY: Okay. Moving on.
- 4 MR. LANE: Presently Mr. Ward is --
- 5 according to the information that I read, is an
- 6 employee --
- 7 PRESIDENT ORDWAY: John Lane speaking.
- 8 MR. LANE: Oh, I'm sorry.
- 9 -- is an employee of the Home.
- 10 Will the new attorney also be an
- 11 employee or will he be an outside --
- 12 PRESIDENT ORDWAY: They have not
- 13 indicated anything. They haven't even discussed
- 14 anything about it.
- MR. LANE: Okay.
- 16 PRESIDENT ORDWAY: Any other questions?
- 17 MR. OTTERBEIN: Thank you very much,
- 18 Mr. President.
- 19 PRESIDENT ORDWAY: I skipped Finance
- 20 Committee. Mr. Mullen.
- 21 TREASURER MULLEN: I believe the report
- 22 has been distributed in the folders.
- 23 PRESIDENT ORDWAY: Yup. They reviewed
- 24 everything at the last meeting. No problems.
- 25 Legislative Committee. Mr. Martone.

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1 MR. MARTONE: My report was emailed and
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- 2 is in the packet. I just want to note that they
- 3 started their meetings -- they started the
- 4 legislative meetings as of today. The first
- 5 committee meeting is today, so they're back in
- 6 session.
- 7 Thank you.
- 8 PRESIDENT ORDWAY: And in line with
- 9 that, the fact that they are -- the legislature is
- 10 back meeting again, the governor now has a deadline
- 11 to sign bills that are sitting on his desk, one of it
- 12 -- one of which is the cancer bill that was passed
- 13 before they recessed for the careers allotting money
- 14 to cancer screening if you're not in the State Health
- 15 Benefits program. And we are waiting for that to be
- 16 signed because then we're going to jump in with, Why
- 17 aren't we doing the same for volunteers? Since smoke
- 18 is smoke; fire is fire; HAZMAT is HAZMAT, regardless
- 19 of where you served, so we're waiting to see what he
- 20 does with that bill now that he's under a deadline.
- Long Range Planning. Mr. Speigel.
- MR. SPEIGEL: Andy's actually been in
- 23 touch with me. We're going to be setting up a
- 24 meeting in the near future to discuss some online
- 25 forms and other things that have been shot around.

- 1 PRESIDENT ORDWAY: Okay.
- Pension Committee. Mr. Mullen.
- 3 TREASURER MULLEN: The Pension Committee
- 4 met this morning. The minutes of the July 16 meeting
- 5 were distributed and approved.
- Also, I distributed to the members the
- 7 audit report from PKF O'Connor Davies for the year
- 8 ended December 31, 2021. That is it.
- 9 PRESIDENT ORDWAY: Resolution Committee.
- 10 Mr. Cavallo.
- 11 COUNSEL CAVALLO: No report.
- 12 PRESIDENT ORDWAY: Salary Committee.
- 13 Mr. Fazekas.
- 14 MR. FAZEKAS: No report.
- 15 PRESIDENT ORDWAY: Fire Commission.
- 16 Mr. Naylis.
- 17 MR. NAYLIS: There was a Fire Commission
- 18 meeting this morning.
- 19 PRESIDENT ORDWAY: And now we're back on
- 20 to --
- 21 No report, though, otherwise?
- MR. NAYLIS: Nothing else.
- PRESIDENT ORDWAY: Okay.
- 24 MR. REEVES: Mr. President, you skipped
- 25 over the Health Care Committee.

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1 PRESIDENT ORDWAY: Oh, I'm sorry.
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- 2 Health Care Committee.
- 3 Mr. Reeves.
- 4 MR. REEVES: It's filed. You've read
- 5 it.
- Just a comment that -- in just
- 7 discussions since my caucus, the people seem to be
- 8 quite in favor of the increase for the nursing home
- 9 care.
- 10 Thank you.
- 11 PRESIDENT ORDWAY: Thank you.
- 12 And last, but not least, Investment
- 13 Committee.
- 14 TREASURER MULLEN: Thank you,
- 15 Mr. President.
- 16 At this time we're going to discuss,
- 17 probably for the first time in open session with our
- 18 executives, the topic being our investments.
- 19 The Investment Committee has been very
- 20 active this past year and -- under the direction of
- 21 Larry Handlin, and I appreciate all their efforts.
- 22 We are considering moving a portion of
- 23 our investments to a single-managed account. In
- 24 order to do so, we'll have to liquidate some of our
- 25 older securities, and some will be liquidated at

- 1 substantial losses.
- 2 Historically, we have not adjusted the
- 3 cost of our investments to what's known as the lower
- 4 cost or market, which is an acceptable accounting
- 5 principle.
- If we had, for the year ending June 30,
- 7 2021, we would have recorded losses of \$6,094,329.
- 8 And for 2022 additional losses of \$4,409,251.
- 9 Just to bring this to the light of day,
- 10 we wanted to make the Executives aware of it, we are
- 11 -- it's our privilege to have with us today two of
- 12 our brokers who have been with us a very long time,
- 13 Steve Acropolis and Jim Rice. They're going to
- 14 discuss a little bit about the historical perspective
- 15 of our investments and also speaking about moving to
- 16 what's known as a SMA or single-managed account.
- 17 Steve and Jim, if you want to come up.
- 18 PRESIDENT ORDWAY: Before they state --
- 19 just so people are aware, when they hear the amounts
- 20 that are losses, those losses are spread out over
- 21 many years.
- 22 For whatever reason, Barry was not
- 23 recording certain things in the books to be actual,
- 24 as opposed to -- he was using purchased as opposed to
- 25 actual value at year-end for a lot of years. And so

- 1 when you hear those numbers, it's not that that
- 2 occurred in one year. It occurred over many, many
- 3 years spread out.
- 4 Go ahead.
- 5 MR. RICE: I'm Jim Rice. Steve
- 6 Acropolis. Thank you.
- 7 I'll sit so I'm closer and everyone can
- 8 hear.
- 9 So, yeah, so we're here to just talk
- 10 about the investment portfolio, where things are, and
- 11 where things are going to go.
- 12 One of the things that Rob was just
- 13 saying -- and Ed as well -- you know, some of those
- 14 losses that need to be booked, some of them are true
- 15 losses. Some of them are, you know, more recent.
- 16 I'm not sure how familiar you are with
- 17 the portfolio, with the investments, and with the
- 18 investment restrictions, but by state and statutes,
- 19 you guys are restricted and required to only invest
- 20 in government securities, so U.S. government
- 21 securities or municipal bonds, so it's a very narrow
- 22 set of investments that you're actually able to
- 23 invest in for a long period of time.
- 24 And, again, from the mid-'80s until,
- 25 I'll call it, 2010 -- pretty much everybody here can

- 1 remember back into the mid-'80s, you had a mortgage
- 2 -- mortgage interest rates, whether it would be on
- 3 the mortgage or the treasury were -- you know, that
- 4 were at that point in time be issued, you'll see you
- 5 had mid-teens, high teens. And from that point in
- 6 time through, call it, 2010, interest rates kept
- 7 coming down and down and down and down.
- 8 During that whole cycle, the value of
- 9 your portfolio actually was going up a little bit,
- 10 but what kept coming down was the income that you
- 11 were able to earn off the investment.
- 12 You know, from 2010 until about two
- 13 years ago, you pretty much had a sideways interest
- 14 rate environment. Rates weren't going up. They
- 15 weren't coming down.
- 16 You get to 18, 24 months ago, you start
- 17 now to talk about inflation. The feds started
- 18 talking about raising rates. You know, raising rate
- 19 environment. The value of your bonds go down and
- there's not a whole lot that can be done about it.
- 21 So the more recent the current loss is a
- 22 true loss attributable to interest rates going up and
- 23 the value of your bonds coming down somewhat, but a
- 24 bigger portion, and the portion that, you know, you
- 25 see booked for that period that if you want to

- 1 restate last year's is really more attributable to
- 2 premiums that were paid on bonds over all those
- 3 years.
- 4 And it's not the right way or wrong way.
- 5 The accountants had an option in terms of do they
- 6 offset that premium against the interest income?
- 7 Which, if you were a taxable entity, they would want
- 8 to do, because if you're paying taxes on your income,
- 9 you actually want to reduce the income recognized so
- 10 you pay less tax.
- 11 As a tax exempt organization, again, it
- 12 was an option or, you know, really type of choice for
- 13 the auditors, the accountants to do, but you don't
- 14 have to. It's not required to offset those premiums
- 15 against the income. So, effectively, for, you know,
- 16 call it 20-plus years, the income that you showed
- 17 year over year over year was actually part income and
- 18 part principal -- basically repayment of that
- 19 premium
- 20 And, again, if you were a taxable
- 21 organization, the accountants would have been
- 22 amortizing each and every year of those premiums
- 23 against that income. So you would have reflected
- lower income, but you wouldn't be sitting here now
- 25 where Ed's going to say, Hey, there's this, you know,

- 1 accrued loss that we have to book.
- 2 Again, it's really not a loss, per se.
- 3 It's more -- a good chunk of that is that premium
- 4 that was paid on those bonds over all those years.
- 5 So that's a quick overview in terms of
- 6 just the --
- 7 Steve, any --
- MR. ACROPOLIS: That's pretty much it.
- 9 It was mostly -- when Barry --
- 10 I guess, probably since the '80s all the
- 11 way to the present, we were interested in income. So
- 12 when rates really went down to 2, 3 percent, as Jim
- 13 said, over the last ten years, we were buying premium
- 14 bonds because there you could get a -- let's say, a
- 15 6 percent return as opposed to a 3 percent return,
- 16 but that extra 3 percent is what the book is here.
- 17 So if you were getting an extra
- 18 3 percent on the account over a 10, 15 million -- or
- 19 a 10-year -- 10-, 15-year period of time, you're
- 20 looking at an increase of income of anywhere between
- 21 10 and \$15 million over that period of time, money
- 22 that was pulled out to build the headquarters and to
- 23 fund other things that we're going to be doing in the
- 24 future.
- 25 And now having it -- having Ed involved

- and having it booked this way, it will be a much
- 2 clearer picture going forward of how much has got to
- 3 come out, because a lot more money is come out now,
- 4 and how much money is going to be able to stay in the
- 5 account. But basically from a premium perspective,
- 6 that -- what Jim said is -- nailed it.
- 7 Ed, any, you know, questions? Anything
- 8 additional that you want touched on?
- 9 Rob?
- 10 TREASURER MULLEN: Jim, if you could
- 11 just explain a little bit about the advantages of
- 12 moving to a single managed account. The Investment
- 13 Committee hasn't reached a conclusion on that yet,
- 14 but that is why this all came to the surface.
- 15 Because in order to do so, we'll have to liquidate
- 16 some of these positions which would result in current
- 17 year losses, when, in actuality, these losses
- 18 occurred in prior years and should have been booked.
- 19 So if you can just give everyone a little bit of that
- 20 background. And then if you wanted to open up to
- 21 questions from the Executives, that's fine.
- MR. RICE: Sure.
- 23 So as far as a single managed account,
- 24 it's really moving from what predominately has been
- 25 called packaged products, mutual funds, and UITs that

- 1 were owning individual government bonds on your
- 2 behalf, to a scenario where you're actually going to
- 3 own the specific bonds within your account.
- We'll know the bond; we'll know the
- 5 maturity; and then there's a lot more control by the
- 6 manager, by us, and by the Investment Committee in
- 7 terms of how things -- you know, what is or isn't
- 8 owned in there and what is or isn't sold in there.
- 9 The really important thing -- you know,
- 10 a couple of key things have changed for you guys and
- in the marketplace over the last several years.
- 12 Again, you know, for a long period of
- 13 time in that declining rate environment, it was all
- 14 about where can we continue to find the most yield
- 15 for the organization to derive an income.
- And the big story was, during all that
- 17 period of time, there was always money coming in from
- 18 that premium insurance, premium little piece that you
- 19 guys did every year that there was more money being
- 20 added to the account, so you were always growing.
- 21 Through, you know, fluctuations up and down, you guys
- 22 were adding money to the portfolio.
- 23 Where you are now, with some of the
- 24 programs that you're now rolling out and looking to
- 25 implement, you're in the position -- and it did start

- 1 really for the first time with, again, the Firemen's
- 2 Home and the Headquarters, where those were the first
- 3 time you were ever taking money out, as opposed to
- 4 investing on an ongoing basis.
- 5 And where you sit here today where
- 6 you're going to be needing money and we're going to
- 7 have to target cash flows to meet these different
- 8 program needs. It's going to be even more important
- 9 to make sure that things are structured in a way that
- 10 a portion of the portfolio can be set to earn as much
- 11 as reasonably possible.
- 12 And, again, where we'll own the
- 13 individual bonds instead of a pooled product, you
- 14 know, you can control -- even if you see some
- 15 depreciation in the value of those bonds during --
- 16 from Point A to Point B, if you know that that's your
- 17 longer-term money and its goal and its objective is
- 18 to just drive a higher, you know, yield, then you
- 19 know that you're never going to have to recognize a
- 20 loss on that.
- 21 It will mature. And when it matures --
- 22 it's a government bond -- it will mature at its full
- 23 value. But the important thing is, you know,
- 24 structuring, A, the income coming and, B, if you know
- 25 and if we know that, okay, to meet any of your cash

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1 flow needs -- and that's something that we'd work
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- 2 collaboratively with Ed to kind of pro forma it out
- 3 -- what are your cash flow needs year in and year
- 4 out?
- And you should look out one, two, three,
- 6 four years in the future and structure the portfolio
- 7 to make sure that there's always going to be
- 8 liquidity in order to meet that to -- you know,
- 9 depending on what your actual expenditures are.
- 10 In a perfect world, would it be nice to
- 11 have just income only cover that? Yes. But, again,
- 12 with some of the numbers -- and, again, you guys have
- 13 some work to do -- but with some of the numbers that
- 14 are being talked about in a 3 or a 4 percent --
- I mean, it's kind of a catch-22. The
- 16 rise in the rates have brought the value of your
- 17 bonds down. But, also, with the rise in rates, it
- 18 gives us the opportunity to actually add in some
- 19 higher paying -- higher yielding instruments.
- So, again, your income, then, you can
- 21 expect is actually going to be a little bit higher,
- 22 but it's going to be very important on a
- 23 going-forward basis to make sure that the account is
- 24 managed in a way to make sure it's in line with your
- 25 liquidity and cash flow needs.

1 PRESIDENT ORDWAY: Okay. We're going to

- 2 open it up for questions.
- 3 First, Larry Handlin.
- 4 MR. HANDLIN: Jim, can you also explain
- 5 to the Executive Committee how our fees are now
- 6 compared to going to the single that we're looking at
- 7 with how they're hidden within the --
- 8 MR. RICE: Sure.
- 9 So currently in those package products,
- 10 you're paying a fee. He's paying the money manager.
- 11 It's how we were compensated. But it's embedded
- 12 inside of the funds. It comes off your assets. You
- 13 pay it. You don't see it.
- 14 In a separately managed account, it
- 15 becomes very transparent. You actually will --
- 16 instead of that -- the fund companies and the
- 17 managers taking that money off on a -- basically on a
- 18 daily basis, but on an annualized basis and you not
- 19 seeing it, in this scenario every quarter that -- the
- 20 payment's going to be made, so it's a more
- 21 transparent environment.
- 22 You know, with -- it varies. Those
- 23 expenses vary from the different products, but you're
- 24 looking at anywhere between about .68 percent and
- 25 about .9 percent is what is currently in the

- 1 different, you know, investment vehicles.
- 2 Where we're looking to go is going to be
- 3 more in the range of about .55 percent. You know,
- 4 maybe a little bit less. Maybe a little bit more.
- 5 So you're going to see it, but it's actually going to
- 6 be a lesser number.
- 7 PRESIDENT ORDWAY: Larry, do you have
- 8 anything else you wanted to add as Investment
- 9 Chairman?
- 10 MR. HANDLIN: I just want to explain to
- 11 the Committee, we put a lot into this. I can't thank
- 12 Ed enough, Jim and Steve.
- We've been back and forth, back and
- 14 forth, and especially with things in the market and
- 15 what we're putting out in our program that need to be
- 16 funded and how we're going to fund them. So we're
- 17 going to look -- you know, the Investment Committee
- 18 is going to look for recommendations and moving
- 19 forward, but we need to correct where we are now to
- 20 get into real time.
- 21 And I think Ed has been working on that
- 22 so we have real time and we know exactly where we're
- 23 at.
- 24 Again, these -- these losses were never
- 25 booked or they were -- you know, principals weren't

- 1 applied, and we just need to take a real-time look at
- 2 this, correct it, and move forward from there so we
- 3 have real-time data. Know exactly what we have
- 4 moving forward so we know we're able to fund these
- 5 programs.
- 6 PRESIDENT ORDWAY: I'll open it up if
- 7 you have questions, any of the Executive Committee.
- I know you just heard a lot of dialogue
- 9 and language that may be similar to listening to a
- 10 lawyer, but now we'll --
- 11 Mr. Otterbein. Question.
- 12 MR. OTTERBEIN: I'd just like to ask a
- 13 question.
- 14 We talked about premium units or premium
- 15 items. Can you explain what you mean by that premium
- 16 item and how that related to the loss? I'm not quite
- 17 understanding.
- 18 MR. ACROPOLIS: So normal bonds are
- 19 issued in \$1,000 increments. So let's say you buy a
- 20 \$1,000 bond that pays -- to make it easy --
- 21 2 percent.
- Well, if you're looking to generate more
- 23 income, you could buy, let's say, an older bond
- 24 that's a 5 percent bond, so it's paying 2 percent
- 25 more in interest.

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1 But instead of paying $1,000, you might
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- 2 pay \$1,020 per bond. Okay? So the \$20 that you pay
- 3 when you buy it will -- when it matures, it will show
- 4 as a paper loss, because you're getting \$1,000 back.
- 5 However, over that period of time you've collected a
- 6 higher interest rate, so you've gotten that income
- 7 in.
- Now, as Jim mentioned, if this was a
- 9 taxable organization, you would have booked that or
- 10 you would have marked the bonds or market -- marked
- 11 the market -- you would have done that on a yearly
- 12 basis.
- 13 You don't have to do that, as Jim said.
- 14 Some people do that. Some people don't.
- 15 Barry did not do that over the years
- 16 because there wasn't really a need to do that to show
- 17 it. But now with a -- when the interest rates had
- 18 come down for a long period of time, you want to
- 19 start new and have everything zeroed out because
- 20 you're going to be withdrawing a lot more money from
- 21 your investment account than you have in the last 30,
- 22 40 years. And I think that's something that the
- 23 Executives and that the Board has to look at.
- And, as Jim mentioned, at some point
- 25 you're going to see your investment account start to

- 1 possibly decrease, where that's not happened in the
- 2 past, again, 30, 40 years of being involved with the
- 3 association. So that kind of gives you the premium
- 4 -- how a premium bond works.
- 5 And, as Jim mentioned, it's a
- 6 double-edged sword from a rising interest rate
- 7 environment, because you are going to be getting more
- 8 interest. You saw inflation come in at 8.3 percent.
- 9 The Fed is going to raise rates again next month by
- 10 another three-quarters.
- 11 If anybody remembers the 1980s like I
- do, my first mortgage was, I think, 14 percent. You
- 13 had government bonds back then that were yielding 16,
- 14 17 percent for a U.S. government bond.
- We've been living for the past 20, 30
- 16 years in a lower and declining or a stable, low
- 17 interest rate environment. That is changing. It's
- 18 going to change for the foreseeable future, possibly
- 19 the next three to five years.
- 20 And so that's the reason why we need to
- 21 try and come in to a single managed account which
- 22 will allow us to get economies of scale, where if you
- 23 put those accounts together, you get a little -- a
- 24 better management cost of doing it.
- 25 In addition to that, Black Rock, which

- 1 is one of the managers that we're looking at, they
- 2 are the largest fixed income manager in the world.
- 3 And most associations, organizations, endowments are
- 4 on a fee-based structure, which is what we're looking
- 5 to try and do. It's -- it's -- the fee-based part of
- 6 the business has really come along over the last
- 7 eight to ten, fifteen years.
- 8 As a matter of fact, the State of New
- 9 Jersey -- the federal government is really trying to
- 10 push almost everyone to go to a fee-based account.
- 11 You might have heard some commercials.
- 12 They talk about fiduciary responsibilities -- the
- 13 State of New Jersey -- that they wanted to go
- 14 fee-based as opposed to the way it's been done in the
- 15 past.
- 16 So it's a change. It's something new,
- 17 but that's -- I got into the bond issue and wanted to
- 18 give you some more information.
- 19 MR. OTTERBEIN: What do you mean by
- 20 "fee-based," actually?
- 21 MR. ACROPOLIS: "Fee-based" is basically
- 22 when -- you heard some of the commercials that say,
- 23 "Well, we do better -- you know, when you do better,
- 24 we do better." That's basically a fee-based type of
- 25 an account.

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1 So as assets grow, the managers -- they
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- 2 want the assets to grow, because the managers,
- 3 they're getting .55 on managing the money.
- 4 Obviously, if they manage it and it goes from
- 5 \$1 million to \$2 million, that .55 is going to be
- 6 more money, and that's one of the reasons why they
- 7 want to go to the fee-based point.
- Now, in addition, that money is --
- 9 you're going to see that money coming out of the
- 10 account.
- 11 As Jim said, right now the money is
- 12 conducted on a daily basis, but it's done by the fund
- 13 companies. Whether it's in your own investments or
- 14 whether it's here, that's the way that money comes
- 15 out -- on a daily basis. And they basically mark to
- 16 market the fund or the investments every single day.
- 17 This way you're going to see the
- 18 investments and, you know, it's in the book. It's in
- 19 the Red Book, it's on all -- it's everywhere. You're
- 20 going to see this money coming out on a quarterly
- 21 basis for people to be managing the money.
- 22 But, again, taking money out and
- 23 structuring it to come out on a consistent basis when
- 24 you need it, you really need to have more of an
- 25 account like this as opposed to the way it's been run

- 1 over the last 30, 40 years, which is we're putting
- 2 money in the account and we're really never taking it
- 3 out. And, Barry -- you know, since the '80s, late
- 4 '80s, we really have not been withdrawing money from
- 5 the investment account.
- 6 MR. OTTERBEIN: And just to follow up a
- 7 little bit more on the premium side of things -- and,
- 8 again -- you know, any time, you know, bonds are
- 9 issued, and they're issued at -- typically they're
- 10 issued at par; correct? -- or at face value. But,
- 11 again, this is -- you go back into the '80s, you go
- 12 into -- like, some of these are in their early 2000s
- 13 when rates were higher.
- 14 As rates continue to come down, as older
- 15 bonds that may be -- maybe they were yielding at the
- 16 time of, you know, face value or, you know, stated
- 17 interest of 8 percent or 7 or 6, which those bonds
- 18 come back into marketplace and they're trading after
- 19 they were initially issued, if the prevailing rate is
- 20 4 percent and that's what new bonds are coming out
- 21 at, but someone is selling that, you know, 7 or
- 22 8 percent bond, that bond's going to sell at premium.
- 23 And what we looked at and we evaluated
- 24 is, okay, what -- what -- how much premium are we
- 25 paying on that bond? And really then you're looking

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1 at, well, what's the yield's maturity?
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- 2 So if we pay a premium and the yield's
- 3 maturity is greater than -- and it's going to be
- 4 closer to -- if the prevailing rate is 4 percent,
- 5 then, you know, the yield's maturity on these premium
- 6 bonds -- maybe you're getting 4 and a quarter.
- 7 You're getting something slightly more than if you
- 8 just bought a new bond. But that's why you're paying
- 9 premium. But ultimately that premium, essentially,
- 10 it's -- you're offsetting your additional income and
- 11 that's bringing it down from, let's say, a 7 percent
- 12 yield to 4 and a quarter is essentially what you
- 13 offset that premium against the income that you're
- 14 getting.
- 15 PRESIDENT ORDWAY: Any other questions
- 16 for either Ed or -- sorry.
- 17 Jim?
- 18 MR. REEVES: Yes.
- 19 I understand a lot of what you're
- 20 saying. Some I don't. But when we see the financial
- 21 statements that we get at least once a year, will we
- 22 see what I call a balance sheet so we know what our
- 23 money is invested in and will we also see where the
- 24 costs and profits are listed in some way?
- 25 TREASURER MULLEN: Yes, Jim. That's --

- 1 been doing that all along, so those numbers are in
- 2 the statements.
- 3 However, when you look at the line
- 4 called "Investments," that's not what the investment
- 5 amount is really worth because we haven't booked
- 6 these -- the market-to-market losses.
- 7 MR. REEVES: The new one will show what
- 8 it's worth now.
- 9 TREASURER MULLEN: The new one -- in the
- 10 case of any of the securities whose market value
- 11 drops below what they're on the books at cost are,
- 12 you'll see that at market.
- 13 Those that are market values above our
- 14 cost, it's still going to be listed at cost. Those
- 15 are called unrealized gains. They'll only appear
- 16 when that security is sold.
- 17 And the only other difference you'll see
- in the future, if we move to the separately managed
- 19 account, will be a line for the broker fee, which, as
- 20 Jim indicated, is going to be around .55 percent.
- 21 You've never seen that before, even though we've paid
- 22 those fees when we -- in the bonds themselves they
- 23 deducted, and so we wanted to make you aware that
- 24 there will be changes going forward.
- 25 MR. REEVES: If I have questions at that

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1 time, I'll come and ask you what they mean.
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- TREASURER MULLEN: Anytime, Jim.
- 3 MR. REEVES: Thank you.
- 4 PRESIDENT ORDWAY: It should also be
- 5 noted that the pension fund was booked at current.
- 6 And the -- our fund for the relief association side
- 7 was not. So, for whatever reason, Barry would always
- 8 keep the pension fund current, so those numbers in
- 9 the pension fund are accurate. But on the relief
- 10 side, that's where all the things that they've been
- 11 talking about -- not keeping everything up to date,
- 12 let's say.
- 13 And, again, I think if you extrapolate
- 14 over the 40 years that Barry was treasurer, I think
- 15 you'll find that the profit was there. It's just
- 16 that he never booked the losses so that each year the
- 17 profit would have been a little less, and that's --
- 18 we're just catching that all at one time to get the
- 19 books accurate.
- 20 MR. ACROPOLIS: Just to answer that
- 21 question, if you ever wanted to see -- if we go into
- 22 the single managed account -- if anyone wanted to see
- 23 what the exact portfolio makeup is, that information
- 24 will be available. So you'll be able to go into the
- 25 investment account and see X number of dollars in

1 this particular bond, the yield, the value. That --

- 2 that would be available with the single managed
- 3 account.
- 4 MR. REEVES: Thank you.
- 5 PRESIDENT ORDWAY: Rich. Rich
- 6 Otterbein.
- 7 MR. OTTERBEIN: You brought up the
- 8 pension account.
- 9 Is that also going to be included in
- 10 this? That's a separate account, but is that going
- 11 to be managed as well, the pension?
- 12 TREASURER MULLEN: No plans for that at
- 13 this time.
- 14 MR. OTTERBEIN: Okay. So we're
- 15 following the pension account ourselves and we're
- 16 handling that accounting ourselves?
- 17 TREASURER MULLEN: That's correct.
- MR. OTTERBEIN: Thank you.
- 19 PRESIDENT ORDWAY: Any other questions?
- 20 Larry, you want to finish up?
- MR. HANDLIN: I just want to take the
- 22 time to thank Ed, Steve, Jim. A lot of work has gone
- 23 into this on their part. Jim and Steve had met with
- 24 Ed and got all this data to bring forward to us.
- The Investment Committee is going to

- 1 look to meet again to work with Ed, Jim, and Steve
- 2 and make some recommendations, hopefully sooner than
- 3 later, but the correction will be made to give us
- 4 actual -- actual balances versus the income.
- 5 PRESIDENT ORDWAY: Very good.
- 6 TREASURER MULLEN: One last point.
- We have discussed all these issues with
- 8 our auditors, PKF O'Connor Davies. They're on board.
- 9 They would prefer us to make that switch, even though
- 10 they're not in the position to actually recommend how
- 11 we do our books, but it is the more acceptable way to
- 12 do accounting on investments. So they're good, and
- 13 they're holding off in issuing the final audit report
- 14 because we will go and restate the prior year and the
- 15 current year, which is -- the audit is actually
- 16 complete. They're just waiting for this decision to
- 17 be made on how we're going to present our investment
- 18 numbers. So they're good with what we want to do.
- 19 PRESIDENT ORDWAY: Okay. Any more
- 20 questions on this issue?
- MR. HANDLIN: I just thank Jim and Steve
- 22 for --
- 23 PRESIDENT ORDWAY: Jim, Steve, thank you
- 24 for coming down. Have a great drive back up or enjoy
- 25 the Boardwalk. Have proper refreshments.

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Okay. That concludes all the committee
1
2
    reports.
                  Are there any questions on any of the
 3
    committee reports?
 4
                  Okay. Moving on. We already did Old
 5
 6
    Business.
 7
                  New Business.
                  We usually do a motion at this time for
 8
    myself, Vice President Hankins, and last year we
 9
     included Secretary Pelaia to attend the League of
10
    Municipalities.
11
                  Is there a such a motion?
12
                  Mr. Fazekas makes a motion.
13
                  Second by Mr. Florio.
14
                  Any discussion on the motion?
15
                  All in favor?
16
                  (Chorus of ayes.)
17
                  PRESIDENT ORDWAY: Ayes carry.
18
                  We have to do a roll call.
19
                  FIRST ASSISTANT SECRETARY MARTONE:
20
                  I just want to make a correction to the
2.1
     roll call.
22
                  Jim Reeves came in right before the
23
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(First Assistant Secretary Martone

executive session.

24

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calls the roll.)
1
                 MS. BADGER: Yes.
 2
                 MR. NAYLIS: Yes.
 3
                 MR. FAZEKAS: Yes.
 4
 5
                 MR. FIGUEROA: Yes.
                 MR. SPEIGEL: Yes.
 6
 7
                 MR. REEVES: Yes.
 8
                 MR. OTTERBEIN: Yes.
                 MR. ROEMMICH: Yes.
 9
                 MR. HANDLIN: Yes.
10
                 MR. PHILLIPS: Yes.
11
                 MR. LENARSKI: Yes.
12
                 MR. MAZZARELLA: Yes.
13
14
                 MR. KELLY: Yes.
                 MR. JUBERT: Yes.
15
                 MR. LANE: Yes.
16
                 MR. WALKER: Yes
17
                 MR. KURDYLA: Yes.
18
                 MR. SCHEUER: Yes.
19
                 MR. FLORIO: Yes.
20
21
                 MR. MELLERT: Yes.
                  All votes in the affirmative.
22
                  PRESIDENT ORDWAY: Thank you.
23
                  The next item is granting qualified
24
     status to an individual. I believe we would need the
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1 individual's name.
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- 2 Mr. Cavallo, do we need to put the
- 3 person's name that we're giving the status to?
- 4 COUNSEL CAVALLO: I would put the name
- 5 in the record, yes.
- 6 PRESIDENT ORDWAY: George, do you have
- 7 the name?
- 8 ASSISTANT COUNSEL MORRIS: Liam Gardner.
- 9 PRESIDENT ORDWAY: Is there a motion to
- 10 grant Liam Gardner qualified status?
- 11 Motion by Allen Kurdyla.
- 12 Second by Larry Handlin.
- 13 Is there any discussion on this motion?
- 14 SECOND ASSISTANT SECRETARY DREBY:
- 15 Mr. President --
- 16 PRESIDENT ORDWAY: Yes, sir.
- 17 SECOND ASSISTANT SECRETARY DREBY: -- I
- 18 know the Advisory Committee looked at this. I also
- 19 know Joe looked into it.
- I would just have you think about,
- 21 before your vote, are we going to be setting a
- 22 precedent moving forward for any type of injuries
- 23 like this for a nonqualified individual?
- 24 I think the Compendium Committee should
- 25 look at it, and I also think that we ought to look,

- 1 if we can, at the history of anyone that we've had
- 2 before. I just don't want to see us open up a
- 3 situation where now five other people are doing the
- 4 same thing, knocking on the door.
- 5 And I certainly understand the concern
- 6 for this individual, but I just would warn everybody
- 7 that, you know, we've done this with other things in
- 8 the past where the people asked for back time and all
- 9 those things, and we always stick to our rules. I
- 10 would be careful just approving this without having
- 11 full knowledge of everything that may impact us
- 12 moving forward.
- 13 Thank you.
- 14 PRESIDENT ORDWAY: Joe, do you want to
- 15 respond?
- 16 VICE PRESIDENT HANKINS: The only thing
- 17 I would add to that is this is a line-of-duty injury
- 18 and the Compendium does cover line-of-duty events
- 19 with nonqualified people and the burial. An issue
- 20 that comes up is whether we're going to give him
- 21 qualified status so that they would be eligible to
- 22 other benefits. The health care reimbursement
- 23 program is probably the strongest benefit we have
- 24 now.
- 25 A single payment of line-of-duty death

- 1 is what the Compendium allows at this point, and I
- 2 don't know that that's in the firefighter's best
- 3 interest or the best way to take care of the
- 4 firefighter.
- 5 This is a firefighter that went on the
- 6 health care reimbursement program after his injury
- 7 and needed -- needed the medical aspect of this
- 8 because his insurance didn't cover any more rehab,
- 9 even though he was showing improvement. And the
- 10 State system for taking care of people while they're
- injured isn't necessarily the best, so I don't know.
- 12 I mean, I think it's what we should be
- 13 doing. I think we're taking care of our
- 14 firefighters. And I think that we need to look at it
- 15 with the Compendium, and this should be the start of
- 16 it is to allow this.
- 17 What's gone on in the past, if it was a
- 18 line-of-duty injury, you know, I don't know that they
- 19 would come back, but I think in the future we need to
- 20 move on this in a way that we're taking care of
- 21 firefighters.
- 22 PRESIDENT ORDWAY: Mr. Kelly. On the
- 23 motion?
- 24 MR. KELLY: Yeah. On the motion, I
- 25 would just like to have the exact verbiage that the

- 1 injury was a line-of-duty injury specifying --
- 2 because I did see -- I could foresee, much along with
- 3 Mr. Dreby's concerns, other people coming along with
- 4 some other type of an injury that is incapacitated,
- 5 but I would like this one to include specifically, if
- 6 it's agreeable to move for a second, that this action
- 7 is being taken specifically for a line-of-duty injury
- 8 that is incapacitated as a qualified firefighter.
- 9 PRESIDENT ORDWAY: Is that agreeable to
- 10 the motion to second?
- 11 MR. WALKER: Absolutely.
- 12 PRESIDENT ORDWAY: Okay.
- 13 Mr. Scheuer.
- 14 MR. SCHEUER: This particular
- 15 individual -- correct me if I'm wrong -- I understood
- 16 you to say he had 65 months towards his qualifying
- 17 time?
- 18 PRESIDENT ORDWAY: Correct.
- 19 MR. SCHEUER: Was there any time from
- 20 his initiation when he initially joined up to date
- 21 that he did not receive credit for a given year?
- 22 VICE PRESIDENT HANKINS: So this
- 23 firefighter was a paid firefighter. He received full
- 24 credit from start to finish. And that's --
- 25 The other the aspect of this is he

1 received a disability pension, and that's something

- 2 we would have to look at.
- 3 And I think with the Compendium -- we
- 4 spoke with Counsel Cavallo, the -- you're going to
- 5 have two different scenarios with a volunteer
- 6 firefighter versus a paid firefighter. And when you
- 7 run into the scenario where you have disability
- 8 pension issued, that pensioner been approved to
- 9 medical professionals, whether it be the township's
- 10 doctor and then a pension attorney and the pension
- 11 doctor; so, you know, this individual received
- 12 100 percent because he was a paid firefighter. For
- 13 years he was in service and the injury is the result
- 14 of being on the job, so --
- 15 PRESIDENT ORDWAY: Any other questions?
- 16 Any other questions on the motion?
- 17 Mr. Otterbein.
- 18 MR. OTTERBEIN: Yeah. I think Rick
- 19 brings up a good point.
- 20 Listen, I understand and I feel for this
- 21 individual. My point is this --
- 22 PRESIDENT ORDWAY: Rich, so she can
- 23 hear.
- MR. OTTERBEIN: Rich Otterbein. Essex.
- 25 I feel for this individual and I

- 1 understand the situation.
- 2 My question is down the line, could we
- 3 be faced with a situation where someone develops a
- 4 disease of some type and it relates then to whether
- 5 or not it was or was not a result of their
- 6 firefighting duties?
- 7 Could we get into a situation where, you
- 8 know, there needs to be some medical -- some medical
- 9 reason established or something like this where
- 10 somebody comes up with a disease and says, "I got
- 11 this as a result of a firefighter" and maybe it
- 12 wasn't?
- 13 Do we deal with the same issue down the
- 14 line with diseases, so to speak? I'm thinking more
- 15 about things like cancer and stuff like that.
- I mean, relating cancer to firefighting,
- 17 relating cancer to non-firefighting duties. If we
- 18 get into something like that, do we get into the same
- 19 situation here? Does this open the door?
- 20 And my other question is: As the
- 21 Compendium Committee weighing in on this, I mean, I
- 22 read this -- it says that the Compendium Committee
- 23 needs to look at it. It says here it was reviewed by
- 24 the Advisory Board.
- 25 Does the Compendium Committee have

- 1 anything to say about something like this as to how
- 2 they feel about it?
- 3 Listen, I understand. I feel for this
- 4 person. I can understand where we're going here. My
- 5 question is are we really going further to open the
- 6 door to something in the future that we may have to
- 7 deal with? I just bring that up.
- 8 PRESIDENT ORDWAY: Mr. Handlin?
- 9 MR. HANDLIN: I just want to make it
- 10 clear, it isn't a job-related injury. It's an
- 11 on-the-job-related injury. The gentleman had all
- 12 intentions of coming back to work. Unfortunately,
- 13 due to complications from surgery, made him disabled
- 14 to no fault of his. The Pension Board has declared
- 15 him permanently disabled.
- Our programs, unfortunately, have gotten
- 17 ahead of the Compendium Committee and the
- 18 recommendation, so I think we need to grant this
- 19 status and the Compendium Committee come back to make
- 20 correct verbiage within the Compendium that we vote
- 21 on it and get it corrected to reflect our healthcare
- 22 program.
- 23 PRESIDENT ORDWAY: Mr. Reeves?
- MR. REEVES: Jim Reeves. Cumberland.
- 25 I'm agreeing with Mr. Handlin. I do

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1 feel this gentleman should have this passed, but we
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- 2 need to look at the Compendium and have a
- 3 recommendation to follow through with that to make
- 4 our Compendium match what we're doing today.
- 5 PRESIDENT ORDWAY: Yes. Mr. Walker.
- 6 MR. WALKER: Frank Walker. Salem
- 7 County.
- 8 This was just recently brought to the
- 9 Advisory Committee. It hasn't -- even though I'm
- 10 aware of it and I'm Chairman of the Compendium
- 11 Committee, this was something new that came to the
- 12 Advisory.
- 13 My interpretation personally is when you
- 14 read the death benefit, it covers -- it covers this
- 15 situation. And in discussion with counsel, we've
- 16 been advised -- and I've been advised as chairman of
- 17 the Compendium Committee -- that we need to change
- 18 the verbiage. I'm very aware of that. But we have
- 19 not been given an opportunity to address this matter.
- 20 But from the Advisory Committee, we
- 21 support this. My personal opinion, I support it.
- 22 Unfortunately, the man is never going to
- 23 be a firefighter again and it's an on-the-job injury,
- 24 which was covered or which is covered by the only
- 25 benefit that we were offered in writing in the

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1 Compendium -- in the last revision of the Compendium.
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- We are working on revisions. I think
- 3 Tom is planning on having everything caught up by
- 4 November.
- 5 Am I correct, Tom?
- 6 SECRETARY PELAIA: Trying to.
- 7 MR. WALKER: But as we make changes in
- 8 the healthcare and the nursing home program, these
- 9 all really just jumped out and took off, and
- 10 unfortunately we have not addressed them in the past,
- 11 but we will be addressing them in the future.
- 12 Thank you.
- 13 PRESIDENT ORDWAY: Thank you,
- 14 Mr. Walker.
- 15 Any other questions?
- 16 Mr. Fazekas.
- 17 MR. FAZEKAS: Steve Fazekas. Burlington
- 18 County.
- 19 I think we should do something for
- 20 individuals in this position. But without the
- 21 Compendium Committee -- and, to be honest, I'm on the
- 22 phone trying to look up stuff right now. What is in
- 23 the Compendium? I don't know.
- 24 Can anybody tell us what's in the
- 25 Compendium? Is anything like this in there?

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1 VICE PRESIDENT HANKINS: Yeah. So the
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- 2 verbiage that I gave you -- and Frank will probably
- 3 look it up -- but it was in the death benefits
- 4 section and the email was quoted. It was to provide
- 5 the maximum benefit to a firefighter so injured that
- 6 he could no longer perform his duties. And that's a
- 7 paraphrase. You know, I don't have the quote in
- 8 front of me. Frank has the verbiage right there.
- 9 MR. WALKER: If I may --
- 10 Frank Walker. Salem County.
- 11 If I may, Article 6, Burial Benefits,
- 12 Section 4, "A claim for maximum benefits may be filed
- 13 where death was a result of injuries received by
- 14 responding to an official fire alarm, drill, or where
- 15 the injuries are so disabling as to prevent the
- 16 member from completing the required time to become
- 17 eligible under the following conditions."
- The member must have been reported to
- 19 the State's association office. Their membership
- 20 application and all that being approved. The date of
- 21 acceptance. No restrictions are to be enforced as to
- 22 the time served. And the cause of death is actually
- 23 to be accompanied by a death certificate.
- 24 "Injuries and disability: The report of
- 25 attending physician giving full description of the

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1 extent of the injuries and the probable duration of
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- 2 his or her disability must be filed within 90 days of
- 3 becoming totally disabled for consideration of the
- 4 Advisory Committee and recommendation to the
- 5 Executive Committee."
- 6 So this all is under the burial
- 7 benefits.
- 8 The fact that the Compendium -- we have
- 9 not caught up with our own benefits yet.
- 10 PRESIDENT ORDWAY: Mr. Naylis.
- 11 MR. NAYLIS: Gerry Naylis. Bergen
- 12 County.
- I have a few technical questions.
- One, was this member removed from the
- 15 local relief list?
- 16 PRESIDENT ORDWAY: No.
- MR. NAYLIS: So he's still a member?
- 18 VICE PRESIDENT HANKINS: Correct.
- 19 MR. NAYLIS: So, therefore, because he
- 20 is a career member, regardless of going to one call
- 21 or no calls, he's still accruing time?
- 22 VICE PRESIDENT HANKINS: Correct.
- 23 PRESIDENT ORDWAY: Technically speaking,
- 24 yes.
- MR. NAYLIS: So -- so long as he stays

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on until he reaches 84 months, he's eligible to then
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- 2 become a qualified member.
- 3 VICE PRESIDENT HANKINS: But what you
- 4 would be doing is asking the Chief or the relief
- 5 officers to sign off the person is active on a Green
- 6 sheet when he's, in fact, receiving disability
- 7 pension. That's where the concern comes into play.
- 8 MR. NAYLIS: But he's still on the
- 9 active list?
- 10 VICE PRESIDENT HANKINS: He is.
- 11 PRESIDENT ORDWAY: But, Mr. Naylis, what
- 12 you're saying here, then, now is you're telling every
- 13 secretary, just keep leaving people on your list and
- 14 regardless of whether they left or not so they can
- 15 get benefits. We've always been preaching to clean
- 16 -- but we keep preaching to clean your list, be
- 17 honest of who's a member and who's not a member.
- 18 MR. NAYLIS: But if he's on the list,
- 19 he's eligible to receive healthcare --
- 20 VICE PRESIDENT HANKINS: Correct.
- MR. NAYLIS: -- regardless of whether he
- 22 goes and he accumulates any additional time?
- 23 PRESIDENT ORDWAY: Currently.
- MR. NAYLIS: Currently.
- 25 VICE PRESIDENT HANKINS: A city

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1 firefighter, you automatically accumulate time.
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- 2 MR. NAYLIS: Not according to what Rob
- 3 just said.
- 4 PRESIDENT ORDWAY: If we have the
- 5 secretaries do their job, he should be cleaned off
- 6 the list, technically speaking.
- 7 MR. NAYLIS: I know that this is a
- 8 backdoor solution, but I offer it nonetheless.
- 9 If he is eligible to receive healthcare
- 10 right now because he is on the list, I say let us
- 11 continue doing that and within the next two months I
- 12 would hope the Compendium Committee could come
- 13 forward with a recommendation to make adequate
- 14 changes to allow us to ultimately give this person
- 15 qualified status so as to clean this mess up going
- 16 forward.
- 17 I understand that our programs have not
- 18 kept up or, actually, have exceeded what the
- 19 Compendium says, so I'm offering a solution, if it
- 20 were, to provide benefits to this individual until
- 21 such time as we can clean up that Compendium and make
- 22 him a value-identified member.
- 23 PRESIDENT ORDWAY: But again, Gerry, we
- 24 cannot tell our secretaries not to clean their list
- 25 just so someone can get benefits. That's wrong.

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1 If they're no longer a member of the
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- 2 department, they're not responding, we can't tell our
- 3 secretaries, "Oh, you know what? Your
- 4 brother-in-law? Leave him on the list so he can get
- 5 some benefits down the road, " because that's exactly
- 6 what you're saying, and you can't do that.
- 7 If someone is no longer responding -- on
- 8 -- at least on the volunteer side -- you got to take
- 9 them off the list if they're no longer a member.
- I understand what you're trying to say,
- 11 but to make a blanket statement like that to do that,
- 12 you can't do it.
- 13 VICE PRESIDENT HANKINS: And I
- 14 believe --
- 15 Vice President Hankins.
- 16 I believe that the Compendium does cover
- 17 it. It says it provides the maximum benefit.
- 18 What does this Board feel the maximum
- 19 benefit is -- this Committee?
- 20 Does the Executive Committee feel the
- 21 maximum benefit is a burial benefit, a one-time shot,
- 22 or the ability to receive healthcare reimbursement
- 23 and relief? It's just that the section it's in is
- 24 what was at the time the best benefit being in the
- 25 "Burial" section.

- 1 PRESIDENT ORDWAY: Any other thoughts?
- 2 Comments?
- 3 Mr. Walker.
- 4 MR. WALKER: Frank Walker. Salem County
- 5 again.
- Joe, if I remember correctly what you
- 7 brought to the Advisory Board, this individual
- 8 firefighter's pension takes effect October 1st of
- 9 this year?
- 10 VICE PRESIDENT HANKINS: I don't recall.
- 11 MR. WALKER: That runs in my mind. I
- 12 think we're under a deadline that we can't meet.
- 13 VICE PRESIDENT HANKINS: I believe it
- 14 was retroactive to the date of injury. It may have
- 15 been October of 2020. I'm not sure. I believe it
- 16 was -- it was approved last month, but it was
- 17 retroactive to the date of injury.
- MR. WALKER: I just feel we're under a
- 19 deadline that we can't meet.
- 20 COUNSEL CAVALLO: I just want to say, in
- 21 terms of a precedent, we are -- if this is approved,
- 22 you are taking action on a specific set of facts
- 23 related to this one individual firefighter. There
- 24 should not be a line of people coming in saying, I
- 25 want time based upon the action that's taken today

- 1 because it's based upon this specific issue.
- We were just advised that the disability
- 3 pension was approved and that he -- this individual
- 4 is completely disabled. Up until the point that that
- 5 disability pension is approved to keep him on the
- 6 active list was probably okay because he wasn't
- 7 completely disabled until the Pension Board said,
- 8 "Yes, you're completely disabled," which is a
- 9 monumental task to get the Pension Board to actually
- 10 issue a disability pension.
- 11 So I think in terms of a precedent, I
- 12 don't -- I don't believe there is one. And now we
- 13 have time in between now and November to put in place
- 14 the rules that are going to govern everybody moving
- 15 forward with respect to a disability and
- 16 qualification and their ability, then, to access the
- 17 benefits of the Association, which they wouldn't
- 18 otherwise be able to access, but for qualification.
- 19 PRESIDENT ORDWAY: Any more questions?
- 20 Yes, Mr. Kelly.
- 21 MR. KELLY: Bob Kelly. Monmouth County.
- I don't think there's anybody in this
- 23 room that would be opposed to assisting this
- 24 firefighter or any other firefighter in a similar
- 25 situation.

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1 However, we have a problem where we
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- 2 don't have a really defined rule relative to
- 3 disability or whatever person. We're reading in a
- 4 subset of words or verbiage that's in under the death
- 5 benefit within our own Compendium.
- I would not have a problem if we were to
- 7 table this issue to allow the Compendium Committee to
- 8 meet as soon as possible to put forward definitive
- 9 verbiage in what section, even if we divide the death
- 10 benefit section into a totally separate section
- 11 covering this disability benefit and the extension of
- 12 the same, and bring that to us for our November
- 13 meeting, approve the changes to the Compendium, so we
- 14 have solid footing for the decision to be made.
- 15 Again, we have a following for this
- 16 particular individual with the terminology of
- 17 "line-of-duty injury." But this way, instead of
- 18 having the cart before the horse, the cart will be
- 19 where it belongs, the Compendium will be adjusted to
- 20 account for the verbiage that's necessary, and not
- 21 only this individual, but it will be clear for
- 22 anybody else going forward if, in fact, they need
- 23 consideration that the rule would be there, the
- 24 verbiage would be, and the process would be there to
- 25 follow.

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So, if necessary, I'll make a motion to
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- 2 table this decision until the Compendium Committee is
- 3 able to report with their findings their suggested
- 4 verbiage at our November meeting and to act on
- 5 finalizing this individual at the November meeting.
- 6 PRESIDENT ORDWAY: We have a motion to
- 7 table.
- Is there a second to table the motion?
- 9 Mr. Naylis. Mr. Naylis seconds the
- 10 motion.
- The motion for tabling is nondebatable.
- 12 We automatically go to a vote to table the motion
- 13 until November.
- Mr. Martone, please do the roll call.
- 15 FIRST ASSISTANT SECRETARY MARTONE:
- 16 Ms. Badger?
- 17 PRESIDENT ORDWAY: Sorry. Just so we
- 18 know, we're voting on tabling this motion to allow
- 19 this qualifying time until the November meeting.
- 20 It's a nondebatable motion when you go to table, so
- 21 there's no discussion whatsoever, but that's what
- 22 you're voting on. You're voting to table the vote
- 23 until November, period.
- Go ahead, Mr. Martone.
- 25 FIRST ASSISTANT SECRETARY MARTONE:

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1 Thank you.
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- 2 Mr. Naylis?
- MR. NAYLIS: It's a nonfinancial motion,
- 4 so it should be just "yes" or "no."
- 5 PRESIDENT ORDWAY: We're going to do it
- 6 as a -- we're doing it as a roll call.
- 7 MR. NAYLIS: I vote yes to table.
- 8 FIRST ASSISTANT SECRETARY MARTONE: Yes,
- 9 to table. Thank you.
- 10 (First Assistant Secretary Martone calls
- 11 the roll.)
- MR. FAZEKAS: No.
- MR. FIGUEROA: No.
- 14 MR. SPEIGEL: No.
- MR. REEVES: Yes.
- 16 MR. OTTERBEIN: No.
- 17 MR. ROEMMICH: No.
- MR. HANDLIN: No.
- MR. PHILLIPS: No.
- MR. LENARSKI: No.
- MR. MAZZARELLA: No.
- MR. KELLY: Yes.
- MR. JUBERT: No.
- MR. LANE: No.
- MR. WALKER: No.

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                  MR. KURDYLA: No.
 2
                  MR. SCHEUER: No.
                  MR. FLORIO: No.
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 4
                  MR. MELLERT: No.
                  MS. BADGER: No.
 5
                  FIRST ASSISTANT SECRETARY MARTONE:
 6
 7
     three yeses, 17 nos.
 8
                  PRESIDENT ORDWAY: Okay. So the motion
     -- the original motion is on the floor.
 9
                  Mr. Speigel on the original motion?
10
11
                  MR. SPEIGEL: The original motion was to
     grant?
12
                  PRESIDENT ORDWAY: Grant, yes.
13
                  MR. SPEIGEL: I second that motion.
14
                  PRESIDENT ORDWAY: A third in --
15
                  MR. SPEIGEL: Then I third it.
16
17
                  PRESIDENT ORDWAY: Is there any
     discussion more on the original motion? The motion
18
     is to grant qualifying status to this individual.
19
20
                  Any discussion?
                  MR. LANE: Mr. President?
21
                  PRESIDENT ORDWAY: Yes, sir.
22
23
                  MR. LANE: John Lane, Passaic County.
                  It came up with regard to is there a
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time limit? Is there a time limit at all or we're

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1 going to vote "yes" or "no"? A time limit that we
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- 2 have to do it today or we could do it --
- 3 PRESIDENT ORDWAY: Well, you just voted
- 4 "no" to table it, so you're voting today to either
- 5 approve it or not approve it.
- 6 MR. LANE: All right. That's fine.
- 7 PRESIDENT ORDWAY: Yes.
- 8 MR. SPEIGEL: Is part of that motion
- 9 to --
- 10 Dan Speigel. Cape May. Sorry.
- 11 Is part of that motion to have the
- 12 Compendium Committee --
- 13 PRESIDENT ORDWAY: Yes.
- 14 MR. SPEIGEL: Perfect.
- 15 PRESIDENT ORDWAY: Any other questions
- 16 or discussion on the motion?
- 17 I don't believe this is a -- do we need
- 18 a roll call on this, Frank, or no?
- 19 COUNSEL CAVALLO: I would do a roll
- 20 call, yes.
- 21 PRESIDENT ORDWAY: There you go.
- 22 Mr. Martone.
- 23 MR. OTTERBEIN: Just one -- I just would
- 24 like to know the exact motion now.
- 25 PRESIDENT ORDWAY: We're motioning to

- 1 give Liam Gardner qualified status.
- 2 MR. OTTERBEIN: With?
- 3 PRESIDENT ORDWAY: Qualified status and
- 4 we're also sending this whole topic to the Compendium
- 5 Committee.
- 6 MR. OTTERBEIN: Based on a line-of-duty
- 7 injury?
- 8 PRESIDENT ORDWAY: Yes.
- 9 COUNSEL CAVALLO: Right.
- 10 You're giving this firefighter
- 11 Qualifying status if you vote "yes" based upon his
- 12 particular circumstances. Not anybody else's. The
- 13 particular facts that are on the record at the
- 14 present time.
- MR. OTTERBEIN: Thank you.
- 16 PRESIDENT ORDWAY: Mr. Martone.
- 17 FIRST ASSISTANT SECRETARY MARTONE: We
- 18 know what association he's from, so I could put that
- 19 in?
- 20 ASSISTANT COUNSEL MORRIS: Jersey City.
- 21 Hudson County.
- 22 FIRST ASSISTANT SECRETARY MARTONE:
- 23 Jersey City? Thank you.
- 24 (First Assistant Secretary Martone calls
- 25 the roll.)

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MR. FAZEKAS: Yes.

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                 MR. FIGUEROA: Yes.
                 MR. SPEIGEL: Yes.
 3
                 MR. REEVES: Yes.
 4
 5
                 MR. OTTERBEIN: Yes.
                 MR. ROEMMICH: Yes.
 6
 7
                 MR. HANDLIN: Yes.
                 MR. PHILLIPS: Yes.
 8
                 MR. LENARSKI: Yes.
 9
                 MR. MAZZARELLA: Yes.
10
                 MR. KELLY: Yes.
11
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MR. JUBERT: Yes.

MR. LANE: Yes.

- 14 MR. WALKER: Yes.
- 15 MR. KURDYLA: Yes.
- 16 MR. SCHEUER: Yes.
- 17 MR. FLORIO: Yes.
- 18 MR. MELLERT: Yes.
- 19 MS. BADGER: Yes.
- MR. NAYLIS: Yes.
- 21 FIRST ASSISTANT SECRETARY MARTONE: All
- 22 votes in the affirmative.
- PRESIDENT ORDWAY: Very good.
- 24 Moving on. Are there any other topics
- 25 for New Business? Any other topics? Going once?

- 1 Twice? Sold.
- 2 Public Comment. Mr. Martone.
- 3 FIRST ASSISTANT SECRETARY MARTONE: The
- 4 New Jersey State Firemen's Association welcomes
- 5 comments from the members of the audience.
- 6 The Secretary will note all comments,
- 7 and because of this, we ask anyone speaking to state
- 8 your name, address, and, if applicable, association
- 9 before speaking and to keep their comments to a
- 10 three-minute time limit. Concerns stated or actions
- 11 requested by the public will be taken under
- 12 advisement by the Executive Committee for
- 13 investigation, discussion, and possible action or
- 14 disposition at a later time.
- 15 PRESIDENT ORDWAY: Is there anyone from
- 16 the public who wishes to speak?
- Seeing no hands up, seeing none, we will
- 18 move on.
- 19 Public discussion is closed.
- 20 Remarks for the Good of the Order.
- 21 I thank all the Committees for their
- 22 work. I thank all the Execs --
- This is for the Good of the Order?
- MR. MELLERT: Yes.
- 25 PRESIDENT ORDWAY: One second.

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1 I thank all the Committees for their
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- 2 work. I thank everyone for their discussion and
- 3 input today. We had a lot of topics that had to be
- 4 covered. I know this is normally a short meeting,
- 5 but it's just very important that we take care of the
- 6 business.
- 7 Reminder about tonight's dinner at the
- 8 Lobster House. Six p.m. is cocktail hour. Reminder
- 9 about the next two days.
- 10 Again, if you're working registration --
- 11 I know I keep harping on this -- you cannot get into
- 12 long discussions with people who are registering. I
- 13 know they're old friends; they want to talk. Just
- 14 tell them to give you a call later in the day.
- 15 Mr. Mellert.
- 16 MR. MELLERT: I'd just like to remind
- 17 everyone they're welcome to October the 2nd for a
- 18 party.
- 19 PRESIDENT ORDWAY: In Phillipsburg
- 20 honoring some 90-year-old guy.
- 21 Mr. Roemmich.
- MR. ROEMMICH: Glenn Roemmich.
- 23 Gloucester County.
- Do we have to act on the Superior Court?
- 25 Does that have to come on the floor?

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1 PRESIDENT ORDWAY: No.
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- 2 MR. ROEMMICH: Just want to make sure we
- 3 didn't have to do that.
- 4 PRESIDENT ORDWAY: Anything else under
- 5 Remarks of the Good of the Order?
- 6 Mr. Scheuer.
- 7 MR. SCHEUER: Yes. I just would like to
- 8 pass on a word -- there's people involved --
- 9 I have a family with the home healthcare
- 10 and that they expressed their gratitude on how
- 11 quickly everything is handled, how quickly they get
- 12 reimbursed. They're very pleased with this
- 13 operation.
- 14 PRESIDENT ORDWAY: Just as a comment,
- 15 the office staff and Jennie Hollingsworth have done a
- 16 tremendous job with the healthcare program and
- 17 monitoring everything. And we get comments all the
- 18 time, either by phone or a little card or whatever,
- 19 thanking us mostly for helping keep the firefighter
- 20 in the home -- because the program and bringing
- 21 somebody in to help take care has been able to keep
- 22 that firefighter in the home longer than would
- 23 normally happen, and we get those comments every day.
- 24 So we thank the people from the field
- 25 for those comments, but really it's Jennie and

1 Brittany and all the staff that keep us coordinated,

- 2 so thank you for that.
- 3 Any other comments for the Good of the
- 4 Order?
- 5 MR. OTTERBEIN: Mr. Chairman?
- 6 PRESIDENT ORDWAY: Yes, sir.
- 7 MR. OTTERBEIN: Mr. President, Rich
- 8 Otterbein. Essex County.
- 9 Same thing from Dan. I have a fellow
- 10 who's in a nursing home right now. His wife is very,
- 11 very appreciative, and she told me to advance her
- 12 thanks to this organization for the help for her
- 13 husband that is in the nursing home.
- One other thing, Mr. Chairman --
- 15 Mr. President.
- 16 Did we go through applications? I don't
- 17 think there are any, but on the list, I'm just
- 18 wondering, you have -- you have Applications, Item
- 19 No. 10, and I didn't see --
- 20 PRESIDENT ORDWAY: I'm sorry. You're
- 21 right.
- MR. OTTERBEIN: Just for the record.
- 23 PRESIDENT ORDWAY: Tommy?
- 24 SECRETARY PELAIA: No.
- 25 PRESIDENT ORDWAY: No, there was no

- 1 application.
- 2 MR. OTTERBEIN: Thank you,
- 3 Mr. President.
- 4 PRESIDENT ORDWAY: Mr. Speigel.
- 5 MR. SPEIGEL: Two things: I didn't
- 6 forget your mugs. They haven't been delivered yet,
- 7 but I will probably bring them to the November
- 8 meeting.
- 9 And, also the -- reminder: The National
- 10 Fallen Firefighters Foundation is having an event
- 11 tomorrow evening, Seaport Pier. It's at 7 to 10 p.m.
- 12 Should be a nice event if anyone is available. They
- 13 will have tickets at the door if you haven't
- 14 purchased them online.
- 15 PRESIDENT ORDWAY: Very good.
- 16 Remarks to the Good of the Order once?
- 17 Twice?
- 18 Is there a motion?
- 19 Motion, Mr. Florio, to adjourn the
- 20 meeting.
- 21 MR. SCHEUER: I second that motion.
- 22 PRESIDENT ORDWAY: Second by
- 23 Mr. Scheuer.
- 24 Any discussion on the motion? All in
- 25 favor?

1	(Chorus of ayes.)
2	PRESIDENT ORDWAY: Opposed?
3	Thank you all for your cooperation.
4	(Proceedings are concluded at 11:02 in
5	the morning.)
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1711 Route 34 South, Wall Township, NJ 07727

DATE OF MEETING:	September	15, 2022

PAGE: 1 of 1

PRES ABS

			_			T		т —	
ROBERT F. ORDWAY	PRESIDENT	X		Φ ~		_		DE DE	67.
JOSEPH T. HANKINS	VICE PRESIDENT	X		× جَ ح جَ	9 of	the	۲. %	<u>\<u>\</u></u>	Llam City #167.
THOMAS J. PELAIA	SECRETARY	X		int/ itar	gue es.) ple	on c atus	lua	ξĒ
BRIAN E. MARTONE	1ST ASS'T SECY	X		Side Scre	ea aliti	<u>a</u>	otic Sta	# ;	
RICHARD K. DREBY	2ND ASS'T SECY	Х		š. s. S. s.	ne L Sips	일:	ing i	lar l	IO Irse
EDWARD R. MULLEN	TREASURER	Х		Vote # 1 President/Vice President/Secretary to	Attend the League Municipalities.	Vote # 2 To Table the	Current Motion on Qualfying Status.	Vote # 3 Grant Qualfying	Status to FF Llam Gardner, Jersey City #
JENNIE HOLLINGSWORTH	FIELD EXAMINER	Х		# e pis	<u>Ž</u>	te	in in	# }	otal Jer
FRANK P. CAVALLO, JR.	COUNSEL	X		/otk Pre	Att	' ڏِ	<i>y</i>	ote	, ard
GEORGE M. MORRIS	ASS'T COUNSEL	Х							
				YES	NO	YES	NO	YES	NO
CINDY L. BADGER	ATLANTIC	Х		Х			X	Х	
GERARD J. NAYLIS	BERGEN	Х		Х		Х		Х	
STEPHEN C. FAZEKAS	BURLINGTON	Х		Х			Х	Х	
NORMAN F. FIGUEROA, JR.	CAMDEN	Х		Х			Х	Х	
DANIEL F. SPEIGEL	CAPE MAY	Х		Х			Х	Х	
JAMES F. REEVES	CUMBERLAND	Х		Х		X		Х	
RICHARD C. OTTERBEIN	ESSEX	Х		Х			Х	Х	
GLENN D. ROEMMICH	GLOUCESTER	Х		Х			Х	Х	
LAWERENCE J. HANDLIN	HUDSON	Х		Х			Х	Х	
JOHN R. PHILLIPS	HUNTERDON	Х		Х			Х	Х	
JOSEPH M. LENARSKI	MERCER	Х		Х			Х	Х	
ANDREW MAZZARELLA	MIDDLESEX	Х		Х			Х	Х	
ROBERT J. KELLY	MONMOUTH	Х		Х		Х		Х	
EUGENE T. MINELL	MORRIS	E	E	Е	Е	E	E	E	E
JOSEPH JUBERT	OCEAN	Х		Х			Х	Х	
JOHN V. LANE	PASSAIC	Х		Х			Х	Х	
FRANCIS X. WALKER, JR.	SALEM	Х		Х			Х	Х	
ALLEN F. KURDYLA	SOMERSET	Х		Х			Х	Х	
DANIEL L. SCHEUER	SUSSEX	Х		Х			Х	Х	
NICHOLAS J. FLORIO	UNION	Х		Х			Х	Х	
KONRAD A. MELLERT	WARREN	Х		Х			Х	Х	
TOTALS		29	1	20	0	3	17	20	0

GUESTS: Past President, Frank Gunson

Past Executive Comm, Monmouth Co, Wayne Kepler

Past Assistant Counsel, Stacey Moore

Past Field Examiner, James Kenny Past Executive Comm, Somerset Co, Neil Galo

1711 Route 34 South • Wall Township, New Jersey 07727-3934 Telephone: (732) 798-8137 • (800) 852-0137 Fax: (732) 938-2580

Robert F. Ordway, President Joseph T. Hankins, Vice President Edward R. Mullen, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary Jennie Hollingsworth, Field Examiner

145th New Jersey State Firemen's Association Convention

2022 Secretary's Report

First and Foremost, I would like to thank the Officers, Office Staff and you the members of this Great Association for your help, assistance and encouragement in making this job easier and more efficient.

During the past year, the officers and staff worked diligently to streamline our and to make things easier for the local associations. We continue to improve our website by digitizing and simplifying many of our forms.

I am happy to report that processed 1320 applications for membership. We also had 329 members attain Life Member Status and 760 members received their Qualification last year.

In would like to remind everyone that our office stands ready to answer any questions that our members may have. Our office phone number and email addresses are located on our website www.njsfa.com.

In closing I would like to say that it has been an honor to serve all our members And I hope you have the confidence in me to continue to serve you in the future.

Respectfully submitted,

Thomas J. Pelaia Secretary

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

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Legislative Committee Report September 15, 2022

To: Officers & All Members of the Executive Committee,

The 2022-2023 Legislative Session is just getting back from their summer break. There is a total of 8,060 bills introduced so far as of this report. The Legislative Committee is currently tracking 116 bills that relate to the fire service. The Governor has signed 105 bills into law and has twenty-four bills sitting on his desk.

One of our tracked bills is currently sitting on the Governor's Desk waiting to be signed, A-4127, Mandates access to periodic cancer screening examinations for professional firefighters not enrolled in SHBP; makes appropriation. This bill was passed in both the Assembly and Senate last month right before the summer break.

There are Assembly Quorum Meetings set for the rest of the Thursdays of this month as well as a Senate Quorum Meeting set for Thursday, September 29, 2022.

Respectfully Submitted,

Brian E. Martone

Legislative Committee Chairman

First Assistant Secretary

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September 15, 2022

FIELD EXAMINERS REPORT

The following applications for Supplementary Relief, Special Relief, and Health Care were processed thus far in 2022.

Applications	Received	Approved	Denied	Active Claims	Amount Paid YTD
Special Relief	127	118	9		\$ 564,721.00
Supplementary Relief	72	55	17		\$ 819,254.00
Health Care	164	164	0	267	\$5,026,819.64

All field exams are completed for 2022. The counties due for Field Exams in 2023 have been advised. Thank you for all your help in my first year in this position.

Sincerely,

Jennie Hollingsworth

Jennie Hollingsworth Field Examiner

PAGE NUMBER: 1

REPORT OF ADVISORY COMMITTEE TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTEE QUARTER ENDING: SEPTEMBER, 30 2022

CHECKS ISSUED IN VARIOUS AMOUNTS

1	@	\$1,139.50	\$1,139.50
1	@	\$2,737.00	\$2,737.00
1	@	\$3,000.00	\$3,000.00
1	@	\$3,700.00	\$3,700.00
1	@	\$3,908.00	\$3,908.00
1	@	\$4,000.00	\$4,000.00
5	@	\$6,000.00	\$30,000.00
1	@	\$6,960.00	\$6,960.00
1	@	\$8,000.00	\$8,000.00
1	@	\$8,300.00	\$8,300.00
1	@	\$8,700.00	\$8,700.00
4	@	\$9,000.00	\$36,000.00
1	@	\$9,263.00	\$9,263.00
1	@	\$9,870.00	\$9,870.00
2	@	\$10,000.00	\$20,000.00
1	@	\$10,750.00	\$10,750.00
1	@	\$10,860.50	\$10,860.50
1	@	\$11,593.75	\$11,593.75
1	@	\$11,624.00	\$11,624.00
3	@	\$11,750.00	\$35,250.00
168	@	\$12,000.00	\$2,016,000.00
		-	\$2,251,655.75

REPORT OF ADVISORY COMMITTEE
TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTED

QUARTER ENDING: SEPTEMBER, 30 2022

CLAIMS FILED BETWEEN JULY 01, 2021 AND SEPTEMBER 30, 2021 CLAIMS FILED BETWEEN JULY 01, 2022 AND SEPTEMBER 30, 2022	265 220	
CLAIMS PAID FOR PERIOD JULY 01, 2021 TO SEPTEMBER 30, 2021 CLAIMS PAID FOR PERIOD JULY 01, 2022 TO SEPTEMBER 30, 2022	325 193	
CLAIMS PAID FOR PERIOD JULY 01, 2021 TO SEPTEMBER 30, 2021 CLAIMS PAID FOR PERIOD JULY 01, 2022 TO SEPTEMBER 30, 2022	325 193	\$3,654,740.60 \$2,251,655.75
1 - WIDOW	87	\$1,041,000.00
2 - DAUGHTER	37	\$396,410.00
3 - SON	38	\$440,250.00
4 - MOTHER	2	\$24,000.00
6 - UNDERTAKER	26	\$284,398.25
N - CAREGIVER	5	\$41,597.50
O - EX-WIFE	1	\$12,000.00
R - SON-IN-LAW	1	\$12,000.00
	193	\$2,251,655.75

EXPLANATION - NO CLAIMS

NO CLAIMS WERE FILED

PAGE NUMBER: 2

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ADVISORY COMMITTEE
Konrad Mellert
Francis X. Walker
James Reeves Jr.,
Edward R Mullen, CPA, Secretary-Treasurer
Jennie Hollingsworth, Field Examiner
Gary D. Schwartz, M.D. Consultant

Date: September 15, 2022

To: Executive Committee

From: Special Relief Committee

The Special Relief Committee Report

September 15, 2022

Applications Approved YTD: 118

For a total of \$564,721.00

Last year for the same period we approved 99 applications for a total of \$461,217.00

<u>YEAR</u> 2011	SUMMARY APPROVED 155	TOTAL PAYOUT \$177,774.00
2012	172	\$197,225.86
2013	117	\$140,500.00
2014	133	\$146,516.34
2015	138	\$143,550.00
2016	135	\$131,000.00
2017	180	\$396,632.00
2018	168	\$357,819.13
2019	197	\$400,192.69
2020	206	\$867,283.00
2021	178	\$812,217.00

Respectfully Submitted,

Konrad Mellert Konrad Mellert, Chairman

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Date: September 15, 2022

To: Executive Committee

The Health Care Committee Report:

HEALTH CARE

NEW CLAIMS Y/T/D 174 OF THAT
FIREFIGHTER Y/T/D 102
SPOUSE Y/T/D 72
PAID YTD \$5,216,186.07
ACTIVE CLAIMS TOTAL - 274 OF THAT

ADULT DAY CARE - 3 - ASSISTED LIVING - 47 - IN HOME CARE - 181 - NURSING HOME 43

HEALTH CARE

2017 35	\$ 99,600.06
2018 44	\$ 141,376.99
2019 71	\$ 329,791.83
2020 87	\$ 1,566,201.17
2021 190	\$4,052,639.95

Sincerely,

James Reeves

James Reeves Health Care Committee

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August 1, 2022

Robert F. Ordway, President New Jersey State Firemen's Association 1711 Route 34 South Wall Township, NJ 07727-3934

Dear Mr. President:

A regular meeting of the Finance Committee was held on August 1, 2022 at the office of the Association. At that time, the accounts of the Association were audited for the fourth quarter ending June 30, 2022. Treasurer Edward R. Mullen was available as needed and cooperated fully with the Committee in providing satisfactory answers to any questions that arose during the audit.

The reviews covered the reconciliation of all checks, vouchers, ledger entries and bank statements for the General fund, Burial Fund, Pension, General Checking, Assessment and Special Relief accounts. The Association income documents, bank statements, and credit and debit documents were found to be accurate and in satisfactory condition.

The Committee considers the accounts of the Association to be in satisfactory condition and has no recommendations to make at this time.

Very truly yours,

Robert C. Kepler, Jr., Chairperson

Hobert C. Kepler f

John A. Delesandro, III



NEW JERSEY STATE FIREMEN'S ASSOCIATION EXECUTIVE COMMITTEEMAN — ESSEX COUNTY

Richard C. Otterbein 18 Sunset Road West Caldwell, NJ 07006

Home: 973-226-3446 Cell: 973-809-3004

Email: rotterbein@yahoo.com

Date: September 3, 2022

To: Officers and Executive Committeepersons

From: Rich Otterbein, Chairman, NJSFA Firemen's Home Liaison Committee

Subject: NJS Firemen's Home Report

Meeting: 8/13/22 Executive Board Meeting

8/13/22 Executive Board Meeting

- Meeting chaired by Executive Board Chairman/Manager Oscar Dutch, Jr.
- A letter announcing Solicitor Ward's planned retirement read and accepted. He will serve through October 2022.
- Superintendent Veras reported on various building projects planned and underway.
- Superintendent Veras addressed questions concerning the conversion of 3 rooms (6 beds) for Physical Therapy purposes and the issue of the lack of a vote by the Board of Managers for this purpose. According to Mr. Veras, this project was discussed at prior meetings and did not require a full Board vote.
- Superintendent Veras reported that a move to single room accommodations is not being considered at this time.
- Finance: Bills: \$483,235.21 (7/5 through 8/9); motion to pay approved.
- Census (as of 8/9/22): 52 Long Term; 4 Memory Care; 5 Residential = 61. Applications Committee Report (8/9/22) is attached.
- The Home Managers are discussing the potential of eliminating the \$850 monthly fee for the residents. This item will be discussed and possibly voted on at the Full Board meeting in Wildwood on September 15, 2022.
- Chairman Dutch and Superintendent Varas were asked if the Home Managers conducted an actuarial study for the Community Nursing Home project. Mr. Veras reported that no such study was conducted.
- Next meeting: Full Board Urie's in Wildwood on 9/15/22, 3:00 PM

Applications Meeting 08/09/2022

The Applications Committee meeting was held on Tuesday August 9, 2022 at the Firemen's Home Boonton New Jersey at 09:00 hours.

Attending the meeting were Board Managers Bruce Horvath, Albert Freeman, Paul McDougall, Joe Signorella, and Tom Washer. Excused from the meeting was Board Manager Peter Jeffer. Representing their respective departments were Mrs. Ursula Baumgartner, Ms. Amber Lee Brundrik, and Mrs. Mary Kate Ernst.

The Census as of 08/09/2022 is as follows. Long Term (56) fifty-six, which includes (4) four in Lathrop Station. There are (5) five in Residential for a total of (6) sixty-one total Residence at this time. Since the July meeting we have lost (3) three brothers who have answered their last alarm. May they rest in peace?

Since last meeting we have taken in (4) four applicants. There are (2) two applicants that are scheduled for later this month. One (1) applicant to be announced (TBA) later. During the meeting (8) eight applications were gone over. One (1) in review application just received being reviewed. Three (3) approved time (TBA) to be announced. One (1) on hold in Hospice. One (1) on hold incomplete letter sent on missing items in application. Two (2) on hold (1) one for information being worked on, the other waiting on information on a few items, also being worked on.

Copies of this report have been submitted to the Board's Secretary, and the Board's Stenographer.

The next meeting of the Applications Committee will be Tuesday September 6, 2022 at 09:00 hours.

Respectively Submitted Bruce R. Horvath Applications Chairman

The New Jersey Firemen's Home

Census July 1st 2022, to July 31st 2022

Census as of 8/7/2022

-First Floor:

26

-Lathrop Station Memory Care Unit:

4 56

-Second Floor:

26

-Residential:

5

TOTAL: 61

Passing's: 2

Resident	County	Date
Bernard Washington	Essex	7/6/2022
Donald "Toot" Stemen	Monmouth	7/10/2022

New Admissions:3

Resident	County	Date	
Arthur Sutton	Somerset	7/6/2022	
Edward Wittel	Essex	7/7/2022	
John Hueston	Monmouth	7/26/2022	

Discharged:

Resident	County	Date

8/1/2022 - 7/9/2022

Admissions	Passed	Discharged
Robert Cahill-Morris 8/2/22		

ATLANTIC O
BERGEN 11
BURLINGTON 0
CAMDEN 1
CAPE MAY 0
CUMBERLAND 0
ESSEX 7
GLOUCESTER 0
HUDSON 4
HUNTERDON 1
MERCER 1
MIDDLESEX 3
MONMOUTH 3
MORRIS 15
OCEAN 1
PASSAIC 6
SALEM 0
SOMERSET 3
SUSSEX 3
UNION 1
WARREN 1

TOTAL COUNT: 61