ABRIDGED REPORT EXECUTIVE COMMITTEE MEETING NEW JERSEY STATE FIREMEN'S ASSOCIATION VIRTUAL MEETING ORIGINATING IN WALL TOWNSHIP NEW JERSEY July 18, 2020

The meeting was called to order by President Ordway at 8:00A.M in accordance with the New Jersey Open Public Meetings Act. He stated that notice of this meeting was posted on the New Jersey State Firemen's website as required pursuant to the provisions of the Open Public Meetings Act (Chapter 231, P.L. 1975).

Vice President Hankins led everyone in the Pledge of Allegiance to the Flag.

ROLL CALL:

Roll call was held. First Assistant Secretary Brian Martone announced that all members were present EXCEPT President Emeritus Greenwald who was excused.

EXECUTIVE SESSION:

A motion was made by Executive Committeeman Lane to go into Executive Session at 8:05am. seconded by Executive Committeeman Kelly Passed

A motion was made by Executive Committeeman Figueroa to adjourn the Executive Session and go into Regular Session, seconded by Executive Committeeman Phillips. Motion Carried.

Meeting resumed in regular session at 9am.

The Regular Session of the meeting was called to order by President Ordway at 9:00A.M in accordance with the New Jersey Open Public Meetings Act. He stated that notice of this meeting was posted on the New Jersey State Firemen's website as required pursuant to the provisions of the Open Public Meetings Act (Chapter 231, P.L. 1975).

SALUTE TO THE FLAG: Vice President Hankins led everyone in the Pledge of Allegiance.

MOMENT OF SILENCE: A Moment of Silence was observed for our deceased members and everyone was also asked to remember President Emeritus Ernest Greenwald who could not make the meeting due to illness, and also our First Responders and our Service Men around the world.

APPROVAL OF MINUTES:

The Abridged Minutes of the May 16, 2020 Executive Committee Meeting and the May 30, 2020 Special Executive Committee were approved as distributed on a motion by Executive Committeeman Fazekas seconded by Executive Committeeman Figueroa. Motion Carried.

COMMUNICATIONS:

Secretary Pelaia said there was no current Communications other than those in your packet.

OFFICERS REPORTS:

Vice President Hankins report: He reported the following:

- 1) There is a flyer in your packets regarding our Relationship with Amazon. Our relationship allows our Associations to sign up and receive priority on certain items. Any Association interested in participating should send Vice President Hankins your e-mail address and he will then make the proper arrangements.
- 2) Due to the pandemic we will not be having any workshops soon. We now have a ZOOM account and we hope to begin to present workshops via ZOOM.
- 3) He stated that he presented a Facebook Live presentation on the upcoming Caucuses/Convention. He received over 2000 views over 2 days. He hopes to continue with this venue also,
- 4) We also purchased a genealogy program to assist us in locating deceased members who have not received a Burial Benefit. Since we purchased it, Beth in our office has located 200 members and their families have now received the benefit.
- 5) We have relocated one of the staff members to another part of the building to maintain Social Distancing. We were working with a reduced staff for a while. Vice President Hankins stated that during this period the girls worked above and beyond to keep up with things, He publicly thanked Jennifer, Brittany, Denise, and Beth for their hard work.

Secretary Pelaia's Report: In addition to his written report, his verbal remarks are:

- 1) All of the current Executives have filed their petition to run for re-election. Currently no Executive has opposition, but the deadline is Monday July 20 for anyone else who wants to file.
- 2) Petitions have been received for candidates whose term is up for the Board of Managers to the Firemen's Home. At this time there is one county where more than one candidate filed so there will be an election at their caucus. Bergen County will also have a Special Election for a Manager, due to John Veras being named Superintendent at the Home. Due to the late date of his appointment, deadline for petitions in Bergen was extended to August 3, 2020.
- 3) At the caucuses, this year a packet of information will be given to Delegates and Life Members which will include their Executive's Report along with written speeches and reports that will normally be given at the Convention. Executives were reminded to submit their report to me no later than 1 week before your caucus.

4) The Convention workers who the Executives appointed to work at the Convention have been asked to work at their respective caucuses. They will be assigned their duties when they arrive at the caucus.

First Assistant Secretary Martone's Report: He reported that the Senate is introducing bill S- 1634 and the Assembly is introducing bill A – 3835 regarding the increase in age for Membership. Currently the proposed legislation sets the age at 60 instead of 57. The officers have been in touch with the sponsors. The Senate amendment has been drafted by the Office of Legislative Services and the assembly amendments are in the process of being drafted. Both sponsors have agreed to the amendment.

Second Assistant Secretary Report: He is currently working on a Virtual Memorial Service since the convention has been cancelled. He has reached out to last year's participants for any input that they would like to put into this service. Once completed it will be on our website for everyone to view. He is hoping that we can put future Memorial services on the web page.

Treasurer Osborn's Report: His report is in the packet and he has nothing verbal to report.

Field Examiner Report: In addition to his written report he has 2 items:

- 1) This year's Field Exams are on hold due to the pandemic.
- 2) He has reviewed the Relief Applications submitted by the Associations that were to have Field Exams in the spring. His comments were sent to the Associations and to the Executive Committee Person. He recommends that the Executive review the report with the association and assist them with any corrections.

Counsel Cavallo reported: Nothing for Open Session

President's Report: He reported the following:

- 1) The Office will be closed on September 7 in honor of Labor Day.
- 2) He reminded all that the second Quarter Quarterly Relief Report is due on July 30.
- 3) Associations that submitted manual Quarterly Reports and manual Notice of Death Reports are being reminded that effective January 1, 2021 that they will have to be submitted online.
- 4) As of this meeting there is only 1 Association not being seated.
- 5) If any Executive receives a change of address, phone number or e-mail address for one of their Association's officers, he asked that they submit them to Secretary Pelaia so that he can update the State's files.
- 6) If an officer of an Association has trouble signing on to the website please have them call the office for assistance.
- 7) He will send out current numbers and percentages of some of our statistics. They will be attached to this report.

- 8) He reported that many associations are using email to send in Bank Statements. The email address is bankstatements@njsfa.com. Also, Local reports should be e-mailed to localreports@njsfa.com.
- 9) There are elections in 6 counties for Board of Managers for the Firemen's Home. 5 are for a full 4 year term (Camden, Monmouth, Salem, Somerset and Warren), and 1 for a 1 year unexpired term (Bergen) Petitions have been received for all of the counties, There are 2 contested elections (Bergen and Monmouth).
- 10) There are 2 ballots questions this year for the State Elections: 1) Accepting the transcript of the Red Book as the official minutes of the 2019 Convention and 2) Having the State Secretary casting 1 vote affirming the election of the Executive Committee and Board of Managers at the respective county caucuses.
- 11) He reminded everyone that the caucuses this year will be walk through caucuses with voting to begin at 6pm and end at 8pm. If the registration computers and voting machines are ready before 6 voting may begin earlier. Also, if there is a line waiting to vote at 8pm, voting will not be closed until everyone has had an opportunity to vote. He reiterated that once the machines are closed there will be no more voting that evening. The Manual Ballots for Executive Committee and Managers will be tallied that evening. The only number that will be taken from the machines on the evening of the caucus for State Officers will be the number of votes cast. The machines will be opened on August 28 at 9:30am at the State Office and the tally of votes for the Officers and Ballot Questions will be counted then. There will be no results counted before all caucuses are completed.

COMMITTEE REPORTS:

ADVISORY/ SPECIAL / SUPPLEMNTAL COMMITTEE: Executive Committeeman Mellert stated that the reports are in your packet.

COMPENDIUM COMMITTEE: Chairman Lane reported that his report is in the packets. Executive Committeeman Naylis questioned the committee's decision regarding not changing the percentages on the Membership Reports. He said that he had brought to the attention of the committee that the number of drills. Some members have approached him about increasing the number of drills for qualification. He said that some Associations have training drills once a week. They feel that since training is a vital part of the job that they should receive more credit than 24. Some Associations request that we allow for 4 drills a month which will give them the opportunity to get credit for 48 months. Executive Committeeman Roemmich then said that his Department has an average of 200 calls per year. If a member makes all 48 drills. He would then have to only make 14 fires. Some of his members feel that if there was a drill a week, his members will not have to respond to any calls. Executive Committeeman Spiegel said that he favors more training but agrees with Executive Roemmich that we need to have a good response to fires. Executive Committeeman Kurdyla said that maybe if we increase the number of drills, maybe we should put a minimum number, or a

percentage of fire calls a member needs to make along with the training to qualify. (At this time Committeeman Walker had to leave the meeting due to a family obligation). Executive Committeeman Scheuer then remarked that he is against increasing the number of drills. He feels that is something that can be handled by the local department. He feels that the State Association should only use 24 drills towards qualification. If a Department wants to give more credit for local percentages, that is what should be done. Executive Committeeman Handlin agreed with Executive Committeeman Scheuer saying that it should be done on a local basis, and not for the State Association. Executive Committeeman Kelly also agreed that this should be handled locally for other benefits. Executive Committeeman Lane also agreed with leaving the number of drills at 24 and that it should be handled at the local level. President Ordway then asked Executive Committeeman Naylis to put his recommendations in writing to the Compendium Committee for further discussion. Executive Committeeman Naylis agreed and said he will also include a tiered schedule to his recommendations also.

DELEGATE AND LIFE MEMBER COMMITTEE: No Report. President Ordway also reminded everyone that there will be a \$100.00 stipend for Delegates and a \$50.00 stipend for Life Members who attend the caucus. He also reminded all that all Alternates must have the Alternate delegate form signed by an officer of the local Association. He also reminded everyone that caucus delegates will receive 2 credits towards their Life Membership. This will not be reported on the caucus attendance sheets that the Secretaries will receive after the caucus since those credits will not be posted until after all caucuses are completed.

FINANCE COMMITTEE: Treasurer Osborn reported that The Finance Committee's report has been distributed. The Actuary Report has been held up by the current pandemic and the actuaries also want to see the June 30 Financial Report.

FIREMEN'S HOME COMMITTEE: Chairman Otterbein reported that John Veras, the current Bergen County Manager has been elected by the Board as the New Superintendent to the Home. He brought everyone up to date with the new Memory Care Facility construction. There have been some "hiccups". He stated that there are currently 6 change orders. Currently there are 36 guests in the Home and sadly 25 guests have passed away since his last report. There was discussion on having an independent audit done with the retirement of the Superintendent and 2 people in the finance department. For cost reasons they decided to have the current auditor do the audit. Executive Committeeman Handlin stated that he feels we should insist on an independent audit since the Finance Department has all new employees and there is a new Superintendent. President Ordway explained that the current auditors had a peer review last year and the Firemen's Home was one of their accounts that was audited, and they passed the audit with "Flying Colors". Executive Committeeman Kelly inquired if the New Superintendent was licensed care facility manager. President Ordway said that they received 14 applications for Superintendent and only one was licensed, He did

not know if Mr. Veras was licensed. Executive Committeeman Kelly had 2 comments. First, he is disappointed that the managers did not choose a licensed care facility manager for a multi-million-dollar operation and he was disappointed that they did not appoint an independent auditor as mentioned above. Executive Committeeman Lane also agreed with Executive Committeeman Kelly's remarks and inquired about the change orders especially where the connection to the old building is concerned. It was not immediately known but the committee will follow up.

HEALTH CARE ASSISTANCE COMMITTEE: Written report has been distributed. He also stated that there was a meeting with his committee including the Officers to discuss allowing widows and spouses to apply for the health care benefit beginning January 1, 2021. It was the committee's recommendation that spouses, and widows may apply for up to \$600.00 per month and it will be voted on under new business.

LEGISLATIVE: First Assistant Secretary Martone stated the report has been distributed. He also stated that A3945 was signed by the Governor. It was a bill that we were following concerning accidental benefits for Career Firefighters who contact Covid 19 while they are performing their duties.

Long Range Planning Committee: No Report

PENSION COMMITTEE: No Report

RESOLUTION COMMITTEE: No Report.

SALARY COMMITTEE: Executive Committeeman Phillips reported that is report is in the packets and action will be taken under New Business.

FIRE SAFETY COMMISSION — Executive Committeeman Naylis reported that the July meeting was cancelled, and the next meeting is scheduled for September if possible.

APPLICATIONS: President Ordway reported that he has been in discussions with Former President Gunson and Executive Committeeman Lenarski regarding the proposed merger in Hamilton Township.

OLD BUSINESS:

- 1) President Ordway reiterated what Field Examiner Kenny reported about rescheduling the Field Exams.
- 2) Caucuses will begin in a week and a half. We have had many meetings in the office regarding the caucuses and hopefully all will go well.

NEW BUSINESS:

- 1) A motion was made by Executive Committeeman Spiegel, Seconded by Executive Committeeman Fazekas to accept the Health Care Committee's recommendation to include spouses and widows of qualified members who are not remarried to the Health Care Benefit program at \$600.00 per month. Executive Committeeman Naylis commented that if we were to have 100 applications, it would cost about \$300,000.00 a year which we can afford at this time. He applauds the Committee for a job well done. Executive Committeeman Kelly said as part of the committee, at first, he was not in favor of it at this time but after the committee presented it he felt it was well worth it, changing his mind. Executive Committeeman Scheuer commented that he was going to abstain also because he never received his packet. After hearing everyone's comments he said that he was now in favor of the motion. President Ordway informed all that we are going to review all of the mailing services because the Post Office is lacking in getting us our mail in a normal timeframe. On a **Roll Call vote: Passed 20-0 -1 absent.**
- 2) A motion was made by Executive Committeeman Lane seconded by Executive Committeeman Handlin to give an increase of \$1500.00 to the Field Examiner's salary . Passed 19-0 1-1 Abstention, 1 no present.
- 3)Executive Committeeman Otterbein questioned the movement from September 17 to September 19. After discussion it was recommended to reschedule the meeting to September 12. On a voice vote passed 20-0

PUBLIC COMMENT:

James Bainbridge from Pennington Relief Association stated that he was disconnected during the discussion regarding the increase in Drills on the Membership Report. President Ordway responded that it has been referred to the Compendium Committee for further discussion and it will be brought to the floor at the September or November Executive Committee Meeting.

GOOD OF THE ORDER

- 1) President Ordway thanked everyone for their cooperation and patience with these zoom meetings. He knows that we are in tough times and appreciates everyone's assistance.
- 2) Executive Committeeman Handlin thanked Vice President Hankins for disseminating information through Facebook Live. He has received feedback that they are very

informative and appreciated. He also wished Executive Committeeman Mazzarella a Happy Birthday.

- 3) Secretary Pelaia asked if every Executive received a packet for today's meeting. He stated that due the Post Office not delivering the packets in a timely manner for last month's meeting, he sent this packet a different way. There were 2 Executives that did not receive their packets. Secretary Pelaia will continue to find a better way.
- 4) There was a question on the chat inquiring if the State Association's Tax Form 990 has been filed. Treasurer Osborne responded yes.
- 5) Executive Committeeman Naylis thanked the Officers and Office Staff for their leadership this past year. Everything thing he hears about the Association and the he administration is very positive. He says the Association is moving in the right direction, especially with the Health Care Program which he feels is going to be the "Sterling Jewel" of the Association.
- 6) Executive Committeeman Spiegel questioned Vice President Hankins if he thought we should get a Facebook page for the Association, rather than using his private page. Vice President Hankins responded that he has no problem using his page, the members ask questions and they are answered. He said by getting our own page we would have to get someone to continually update it. He stated that he will investigate it and for the time being we can continue to use his page.

Executive Committeemen Kelly and Lane both echoed the comments of Mr. Naylis and both men endorsed the current slate of Officers for the coming year,

ADJOURNMENT: On a motion by Executive Committeeman Florio, seconded by Executive Committeeman Otterbein the meeting was adjourned at 10:41am.

Respectfully submitted,

Thomas J. Pelaia

Secretary

1711 Route 34 South, Wall Township, NJ 07727

DATE OF MEETING:	July 18, 2020

PAGE: 1 of 1

PRES ABS

		T 3/			-	Т		Т	
ROBERT F. ORDWAY	PRESIDENT	X		Vote #1 - Health Care Program, Adding Spouses	at \$600.00 per month as of Jan. 1 2021	E 5	for	ŀ	
JOSEPH T. HANKINS	VICE PRESIDENT	X		Care	, C	Comm.	00 er		
THOMAS J. PELAIA	SECRETARY	X		를 하 당 당	ont 21		.00 hir		
BRIAN E. MARTONE	1ST ASS'T SECY	Х		ealt	E 20	Salary (\$1,500.00 Examiner.		
RICHARD K. DREBY	2ND ASS'T SECY	Х		- Health	.00 per mon Jan. 1 2021	Vote # 2 - Salary Comm Recommendation of an	ncrease of \$1,500.00 for the Field Examiner.		
BARRY J. OSBORN	TREASURER	· X		#1. A, L	90 Jan	2 -	se of S Field		
JAMES J. KENNY	FIELD EXAMINER	Х		Vote #1	90	Vote # 2	reas the F	1	
ERNEST J. GREENWALD, SR.	PRES. EMERITUS	E	E		\$6(Ote Sec	er E		
FRANK P. CAVALLO, JR.	COUNSEL	X		مَّت	क्र		<u>-</u>		
GEORGE M. MORRIS	ASS'T COUNSEL	X		YES	NO	YES	NO	YES	NO
CINDY L. BADGER	ATLANTIC	X		X		Х			
GERARD J. NAYLIS	BERGEN	X		Х		X			
STEPHEN C. FAZEKAS	BURLINGTON	X		X		Х			
NORMAN F. FIGUEROA, JR.	CAMDEN	Х		X		X			
DANIEL F. SPEIGEL	CAPE MAY	Х		X		Х			
JAMES F. REEVES	CUMBERLAND	Х		X		Х			
RICHARD C. OTTERBEIN	ESSEX	Х		Х		Х			
GLENN D. ROEMMICH	GLOUCESTER	Х		Х		Х			
LAWERENCE J. HANDLIN	HUDSON	Х		X		Х			
JOHN R. PHILLIPS	HUNTERDON	X		Х		Х			
JOSEPH M. LENARSKI	MERCER	X		Х		ABS	TAIN		
ANDREW MAZZARELLA	MIDDLESEX	Х		Х		Х			
ROBERT J. KELLY	MONMOUTH	X		X		Х			
EUGENE T. MINELL	MORRIS	Х		X		Х			
JENNIE M. HOLLINGSWORTH	OCEAN	X		Х		Х			
JOHN V. LANE	PASSAIC	X		X		Х			
FRANCIS X. WALKER, JR.	SALEM	Х							
ALLEN F. KURDYLA	SOMERSET	Х		X		X			
DANIEL L. SCHEUER	SUSSEX	Х		Х		Х			
NICHOLAS J. FLORIO	UNION	Х		X		Х			
KONRAD A. MELLERT	WARREN	Х		Х		Х			
TOTALS		30	1	20	0	19	0		

GUESTS:

Secretary's Report Executive Committee July 18. 2020

In addition to performing the normal duties of the office of the Secretary, I submit the following:

May 30 – Attended Special Executive Committee Meeting regarding 2020 Convention.

June 3 - Met with Judge of Elections Committee Chairman Gerard Grenci to validate petitions for Officer Elections.

June 11 – Conducted the drawing for Ballot Position for President with 1st Assistant Secretary Brian Martone.

June 17 – Attended Compendium Committee Meeting at the State Office.

June 18 – Attended the Health Care Committee Meeting at the State Office.

June 19 – Met with our voting machine company, Election Graphics, to discuss procedures for Officer Elections at the Caucuses.

June 26 – Met with Election Graphics to review the printing of the Officer Election Ballots.

July 7 – Vice President Hankins and I met with Fed Ex Office regarding Signage for the Caucuses

Respectfully Submitted,

Thomas J. Pelaia

Secretary

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852-0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel

Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

To: Robert Ordway, President

From: Richard K. Dreby

2nd Assistant Secretary

Date: July 8, 2020

I want to report on the work I have been doing to prepare a Virtual Video Memorial Service in lieu of the Live Memorial Service which we normally would have. Since the Convention was canceled, I thought it would be only proper that we honor those that have died during the past year.

I have contacted Executive Committeemen Naylis and Roemmich to ask if they would allow their recordings from the 2019 Convention to be used in this years Virtual Service. They have both agreed.

I will be reaching out to Rachel Woodruff-Kisic to ask of her the use of either last year's recording of Amazing Grace or God Bless America or have her make a new video to be used.

I will be asking Gary Burgin to use his rendition of the Lords Prayer.

The officers were provided with a video of a Marisa Yee playing the bagpipes as a tribute to the 1st responders during the COVID-19 situation, after viewing the video I contacted Marisa's mother via email and received permission from both Marisa and her mother to use this in the Memorial Service Video.

I am in the process of contacting both Chaplin's to have them provide opening and closing prayer and one of them to do the Memorial Tribute.

I am attempting to follow the normal script as in the past, this is a work in progress and some changes may be made but nothing will be finalized until it is reviewed by the Executive Board. I hope to have this completed by the end of July and no later then August 15.

Cc: Executive Board
Executive Committee

Financial Statements (Modified Cash Basis)

For The Six Months Ended
December 31, 2019 and 2018
(With Independent Accountants' Review Report)



Independent Accountants' Review Report

Executive Board New Jersey State Firemen's Association

We have reviewed the accompanying financial statements of New Jersey State Firemen's Association, which comprise the statements of assets, liabilities and net assets (modified cash basis) as of December 31, 2019 and 2018, and the related statements of revenue, expenses and change in net assets (modified cash basis) and functional expenses (modified cash basis) for the six months then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with the modified cash basis of accounting. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountants' Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with the modified cash basis of accounting.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our conclusion is not modified with respect to this matter.

PKF O'Connor Davies, LLP

April 9, 2020

PKF O'CONNOR DAVIES, LLP

20 Commerce Drive, Suite 301, Cranford, NJ 07016 | Tel: 908.272.6200 | Fax: 908.272.2416 | www.pkfod.com

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New Jersey State Firemen's Association

Statements of Assets, Liabilities and Net Assets (Modified Cash Basis)

			December 31	iber 31		
		2019			2018	
		Special			Special	
	General Fund	Relief Fund	Total	General Fund	Relief Fund	Total
ASSETS Cash and cash equivalents Investments at cost	\$ 7,924,945	\$ 94,157 3,351,322	\$ 8,019,102 53,176,934	\$ 5,569,134 52,807,441	\$ 180,820 4,027,036	\$ 5,749,954 56,834,477
Escrow account receivable and other assets Rent security Property and equipment, net	5,879 35,404 6,872,893	į	5,879 35,404 6,872,893	2,299 35,404 7,029,645		2,299 35,404 7,029,645
	\$ 64,664,733	\$ 3,445,479	\$ 68,110,212	\$ 65,443,923	\$ 4,207,856	\$ 69,651,779
LIABILITIES AND NET ASSETS i abilities						
Restitution recovery payable Annual report fees withheld	\$ 8,332	6 9	\$ 8,332	\$ 12,487 385	ı ı	\$ 12,487
Total Liabilities	8,332	'	8,332	12,872	1	12,872
Net assets without donor restrictions	64,656,401	3,445,479	68,101,880	65,431,051	4,207,856	69,638,907
	\$ 64,664,733	\$ 3,445,479	\$ 68,110,212	\$ 65,443,923	\$ 4,207,856	\$ 69,651,779

Statements of Revenue, Expenses and Change in Net Assets (Modified Cash Basis)

		Fo	For the Six Months Ended December 31	Ended December :	31		
		2019			2018		
	i i	Special	+ - - -		Special Dolog Euro	H	Total
	General Fund	Kellel Fulld	- Otal	מפופו	Validi Laika		Olai
KEVENUE Insurance companies tax	\$ 5,087,619	€	\$ 5,087,619	\$ 3,974,179	ı ⇔	& €	3,974,179
State of New Jersey (999 account)	5,784,179	- 070	5,784,179	6,806,216	- (070,000)	ဖ	6,806,216 817 548
Investment return Other income	799,479	(17,046)	43,362	3,230	(6/0,22)		3,230
Total Revenue	11,714,639	(17,046)	11,697,593	11,623,252	(22,079)	11,	11,601,173
EXPENSES Droggam Georgicae							
Rurial claims (2019-521- 2018-426)	5.702.264	1	5,702,264	4,855,165	•	4	4,855,165
Shecial relief benefits		286,303	286,303	•	234,915		234,915
Home health care benefits	ī	214,933	214,933	•	76,954		76,954
Total Program Services	5,702,264	501,236	6,203,500	4,855,165	311,869	Ŝ	5,167,034
Management and general	1,629,752		1,629,752	1,606,941		_]	1,606,941
Total Expenses	7,332,016	501,236	7,833,252	6,462,106	311,869	တ်	6,773,975
Change in Net Assets	4,382,623	(518,282)	3,864,341	5,161,146	(333,948)	4	4,827,198
ASSETS							
Beginning of period	60,273,778	3,963,761	64,237,539	60,269,905	4,541,804	64	64,811,709
End of period	\$ 64,656,401	\$ 3,445,479	\$ 68,101,880	\$ 65,431,051	\$ 4,207,856	\$	69,638,907

Statements of Functional Expenses (Modified Cash Basis)

Cash Basis)	
(Modified C	

For the Six Months Ended December 31

		20	2019			20	2018		
	Program Servi	Services			Program Services	Services			
		Special Relief	Management			Special Relief	Management		
	General Fund	Fund	and General	Total	General Fund	Fund	and General		Total
Burial claims (2019:521: 2018:426)	\$ 5,702,264	₩	€	\$ 5,702,264	\$ 4,855,165	С	· У	69	4,855,165
Special relief benefits		286,303		286,303		234,915	•		234,915
Home health care benefits	1	214,933		214,933	1	76,954	•		76,954
Auditing	•		15,438	15,438	•	•	22,500		22,500
Building maintenance and utilities	•	•	96,943	96,943	1	•	10,045		10,045
Computer equipment and operations	•	•	71,533	71,533	•	,	66,109		66,109
Convention	1	•	265,163	265,163	•	•	263,771		263,771
Executive Committee	1	1	94,717	94,717	•	1	90,517		90,517
Advisory Committee	1	1	7,742	7,742	•		7,100		7,100
Legislative and special committees	•	•	6,448	6,448	•	•	6,230		6,230
Insurance	1	•	264,530	264,530	•	•	305,655		305,655
Legal	•	1	21,577	21,577	•	•	10,927		10,927
Office equipment and expense	•	•	31,399	31,399	•	,	53,450		53,450
Occupancy	•	•	•	1	4	•	17,702		17,702
Pension contribution to retirement fund	•	•	312,161	312,161	•	•	302,861		302,861
Postage and parcel post	1	•	7,386	7,386	•	•	9,361		9,361
Salaries	,	1	292,782	292,782	•	*	346,112		346,112
Social security tax	2	1	36,231	36,231	•		40,584		40,584
Real estate tax	•	•	ı		•	1	4,560		4,560
Telephone	•	•	4,407	4,407	•		5,461		5,461
Vehicle expense	•	•	699'9	699'9	•	•	5,089		5,089
Depreciation	1	1	94,626	94,626	1		38,907	1	38,907
Total Expenses	\$ 5,702,264	\$ 501,236	\$ 1,629,752	\$ 7,833,252	\$ 4,855,165	\$ 311,869	\$ 1,606,941	(A)	6,773,975

Notes to Financial Statements (Modified Cash Basis) December 31, 2019 and 2018

1. Organization and Tax Status

New Jersey State Firemen's Association (the "Association") is a not-for-profit corporation that was established through New Jersey State legislation. Its expressed purpose is to maintain a General Relief Fund that provides burial benefits to qualifying members. The Special Relief Fund was initiated to allow relief to be paid to those applicants of associations that cannot afford to satisfy the needs of an applicant when a major loss occurs due to illness or other incidents. The initial contribution of \$2,468,467 was made May 15, 2003. Benefits were made available beginning January 1, 2004.

The Association is a not-for-profit organization that is exempt from income taxes under Section 501(c)4 of the Internal Revenue Code (the "Code").

2. Summary of Significant Accounting Policies

Basis of Accounting and Use of Estimates

The financial statements are prepared on the cash basis, modified for investments, which are stated at cost, and certain liabilities related to insurance claims. The Association is also capitalizing all costs related to furniture, equipment and building and is depreciating these costs. Consequently, revenue is recognized when received rather than when earned and expenses are recognized when paid rather than when the obligations are incurred. Management has determined that the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America ("US GAAP"), as described above is an acceptable basis for the preparation of the financial statements in the circumstances.

Cash and Cash Equivalents

Cash and cash equivalents include cash held in banks and money market funds with maturities of three months or less at the time of purchase.

Property and Equipment

Property and equipment is carried at cost. Depreciation is computed using the straight-line method over the estimated useful life of the assets when placed into service. The Association uses a useful life of 39 years for the building, 5 years for equipment and 7 years for furniture.

Notes to Financial Statements (Modified Cash Basis) December 31, 2019 and 2018

2. Summary of Significant Accounting Policies (continued)

Asset Recoverability

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying value amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated undiscounted future cash flows, an impairment charge is recognized in the amount by which of the carrying amount of the asset exceeds the fair value of the asset. Management has concluded that an impairment charge for the six months ended December 31, 2019 and 2018 is not necessary.

Net Asset Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Association's net assets are classified as with or without donor restrictions. At December 31, 2019 and 2018, all the Association's net assets are without donor restrictions.

Functional Allocation of Expenses

The cost of providing various programs and other activities had been summarized on a functional basis in the statements of revenue, expenses and change in net assets. All costs are direct expenses to each functional category. Program services consist of benefit payments. All other expenses are considered management and general.

Accounting for Uncertainty in Income Taxes

The Association recognizes the effect of income tax positions only if those positions are more likely than not to be sustained. Management has determined that the Association had no uncertain tax positions that would require financial recognition or disclosure. The Association is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to fiscal 2016.

Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that financial statements were available to be issued, which date is April 9, 2020.

Notes to Financial Statements (Modified Cash Basis) December 31, 2019 and 2018

3. Investments

Investments are carried at cost regardless of fair value at the end of the year. Gains and losses on investments are recorded upon disposition of the investment rather than providing for such gains and losses as they occur.

Investments of the Association consisted of the following at December 31:

	20	019	20	18
	Cost	Fair Value	Cost	Fair Value
General Fund Bonds	\$ 32,914,090	\$ 27,197,811	\$ 31,393,656	\$ 25,043,240
Mutual funds	16,911,522	16,832,274	21,413,785	20,001,130
	\$ 49,825,612	\$ 44,030,085	\$ 52,807,441	\$ 45,044,370
Special Relief Fund				
Mutual funds	\$ 3,351,322	\$ 3,376,053	\$ 4,027,036	\$ 3,475,748

Fair value of the above investments is determined using quoted market prices.

4. Property and Equipment

Property and equipment consists of the following at December 31:

	-	2019	_	2018
Land	\$	999,000	\$	999,000
Building		5,815,541		6,069,552
Furniture		164,033		-
Equipment		83,506		_
Less accumulated depreciation		(189, 187)	4	(38,907)
Property and Equipment, net	\$	6,872,893	\$	7,029,645

Notes to Financial Statements (Modified Cash Basis) December 31, 2019 and 2018

5. Liquidity and Availability of Financial Assets

The Association's financial assets and resources available to meet cash needs for general expenditures within one year of the date of the statement of assets, liabilities and net assets were as follows:

Financial assets:

Cash and cash equivalents	\$ 8,019,102
Escrow account receivable	5,879
Investments, at cost	 53,176,934
Financial assets available to meet general expenditures	
over the next twelve months	\$ 61,201,915

As part of the Association's liquidity management strategy, the Association structures its financial assets to be available as its general expenditures come due. A majority of general expenditure over the next twelve months will be financed through cash and cash equivalents, investments and investment income.

6. Retirement Plan

The Association has a noncontributory defined benefit retirement plan which covers all eligible employees and executive committeemen. The Association's objective in funding the plan is to accumulate funds sufficient to provide for all promised benefits and to maintain a relative stable contribution level. Selected data as of June 30, 2019 follows:

Plan assets, at fair value	\$ 6,241,562
Projected benefit obligation	7,587,376
Funded Status	\$ (1,345,814)

Plan assets consists of mutual fund (77%) certificates of deposit (17%) and cash (6%).

Actuarial Assumptions:

Discount rate	3.77%
Expected return on plan assets	3.77%
Rate of compensation increase	2.00%

Notes to Financial Statements (Modified Cash Basis) December 31, 2019 and 2018

6. Retirement Plan (continued)

Expected annual benefit payments for the years ending June 30:

2020	\$ 681,331
2021	682,344
2022	689,495
2023	690,409
2024	686,120
2025-2029	3,241,593

Contributions to the plan for the six months ended December 31, 2019 and 2018 were \$312,161 and \$302,861, respectively.

7. Subsequent Event

Subsequent to year end, the coronavirus outbreak has had and will have an adverse effect on the results of operations. Given the uncertainty around the extent and timing of the potential future spread or mitigation of the coronavirus and around the imposition or relaxation of protective measures, management cannot reasonably estimate the impact to future results of operations, cash flows, or financial condition.

* * * * *

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel

Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

July 18, 2020

FIELD EXAMINERS REPORT

April 1, 2020 to June 30, 2020

During the period covered by this report the following applications for Supplementary Relief were processed.

	Applications Received	Approved	Returned/I	Denied	Amount
April May June	6 13 <u>7</u>	6 13 <u>7</u>	0 0 <u>0</u>	0 0 <u>0</u>	\$65,725.00 \$117,132.81 <u>\$84,824.85</u>
Total Supplementary	26	26	0	0	\$267,682.66
Special Relief	49	49	0	0	\$208,000.00

Sincerely,

James J. Kenny

Field Examiner

JJK:dp

James Kenny

To: Subject: **Executive Committee**

Review of Local Relief Applications for 7 Counties for 2017/2018/2019.

Listed below is my review of 7 counties Local Relief Applications for 2017-2018-2019. Each of those 7 county executives received a breakdown and has been advised to contact each of their local associations and make them aware of what is needed going forward. I would recommend each County Executive review these findings and do the same. If you have any questions please contact me after we return on 7/6.

567 applications were reviewed with the following results. Some applications had multiple issues.

264 Applications in good order.

60 Applications missing Association/Company/Line number or items 1 thru 6 on the local relief application.

399 Issues with missing proof of income, copies of current bills, additional documentation needed.

62 Applications not using the current application.

91 Applications missing signatures of Representatives, Trustees and Officers, dates of final action, or amounts paid.

Jim

REPORT OF ADVISORY COMMITTEE TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTEE QUARTER ENDING: JUNE, 30 2020

CHECKS ISSUED IN VARIOUS AMOUNTS

3	@	\$3,000.00	\$9,000.00
1	@	\$4,100.00	\$4,100.00
1	@	\$4,850.00	\$4,850.00
1	@	\$5,142.86	\$5,142.86
1	@	\$5,200.00	\$5,200.00
2	@	\$6,500.00	\$13,000.00
1	@	\$6,857.14	\$6,857.14
1	@	\$7,200.00	\$7,200.00
2	@	\$7,400.00	\$14,800.00
1	@	\$7,50 <u>0</u> .00	\$7,500.00
1	@	\$8,000.00	\$8,000.00
1	@	\$8,700.00	\$8,700.00
3	@	\$9,000.00	\$27,000.00
1	@	\$9,300.00	\$9,300.00
1	@	\$9,500.00	\$9,500.00
1	@	\$9,700.00	\$9,700.00
3	@	\$10,000.00	\$30,000.00
1	@	\$10,500.00	\$10,500.00
1	@	\$11,500.00	\$11,500.00
2	@	\$11,750.00	\$23,500.00
196	@	\$12,000.00	\$2,352,000.00
			\$2,577,350.00

REPORT OF ADVISORY COMMITTEE
TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTEE
OLIA DTED ENDING: HINE 30 2020

QUARTER ENDING: JUNE, 30 2020

LAIMS FILED BETWEEN APRIL 01, 2019 AND JUNE 30, 2019 LAIMS FILED BETWEEN APRIL 01, 2020 AND JUNE 30, 2020	261 280	
LAIMS PAID FOR PERIOD APRIL 01, 2019 TO JUNE 30, 2019	239	
LAIMS PAID FOR PERIOD APRIL 01, 2020 TO JUNE 30, 2020	224	
LAIMS PAID FOR PERIOD APRIL 01, 2019 TO JUNE 30, 2019	239	\$2,669,816.92
LAIMS PAID FOR PERIOD APRIL 01, 2020 TO JUNE 30, 2020	224	\$2,577,350.00
1 - WIDOW	121	\$1,430,200.00
2 - DAUGHTER	52	\$563,257.14
3 - SON	36	\$408,000.00
4 - MOTHER	3	\$27,000.00
5 - FATHER	1	\$12,000.00
6 - UNDERTAKER	7	\$84,000.00
7 - STEP-DGT	1	\$5,142.86
N - CAREGIVER	4	\$47,750.00
	224	\$2,577,350.00

EXPLANATION - NO CLAIMS

2 NO CLAIMS WERE FILED

PAGE NUMBER: 2

2 FILED NO CLAIM WAS OVER AGE AT TIME OF ADMITTANCE

1711 Route 34 South, Wall Township, New Jersey 07727-3934 Telephone: (800) 852-0137

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ADVISORY COMMITTEE
Konrad Mellert
Francis X. Walker
James F, Reeves
Barry J. Osborn, CPA, Secretary-Treasurer
James J. Kenny, Field Examiner
Gary D. Schwartz, M.D. Consultant

Date: July 18, 2020

To: Executive Committee

From: Special Relief Committee

The Special Relief Committee Report,

July 18, 2020

Applications Approved: 95

For a total of \$ 362.157.00

Last year for the same period we approved 57 applications for a total of \$136,654.

_	SUMMARY	
<u>YEAR</u> 2011	APPROVED 155	TOTAL PAYOUT \$177,774.00
2012	172	\$197,225.86
2013	117	\$140,500.00
2014	133	\$146,516.34
2015	138	\$143,550.00
2016	135	\$131,000.00
2017	180	\$396,632.00
2018	168	\$357,819.13
2019	197	\$400,192.69

Respectfully Submitted,

Konrad Mellert, Chairman

6/30/2020

Report on increased payments as a result of Executive Committee decisions

	1/1/2019 thru 6/30/2019		1/1/2020 thru 6/30/2020		Incr. \$ Paid	Incr. % Paid	Paid out by
Healthcare	\$109,765.31	43	\$481,406.23	80	\$371,640.92	338.58%	State Office
Special Relief	\$140,567.91	66	\$362,157.00	86	\$221,589.09	157.64%	State Office
Subtotal - State	\$250,333.22	•	\$843,563.23		\$593,230.01	236.98%	
Supplemental Relief	\$365,045.05	53	\$425,432.66	42	\$60,387.61	16.54%	Local Assoc.
TOTAL - COMBINED	\$615,378.27		\$1,268,995.89	-	\$653,617.62	106.21%	COMBINED

New Jersey State Firemen's Association Compendium Committee Meeting Minutes 6/17/2020

The meeting of the Compendium Committee was called to order at 9:30am by Chairman John Lane:

Roll Call: Chairman John Lane, President Robert Ordway, Vice President Joseph Hankins, Secretary Thomas Pelaia, First Assistant Secretary Brian Martone, Second Assistant Secretary Richard Dreby, Executive Committeeman Frank Walker, Executive Committeeman Daniel Spiegel, Executive Committeeman Eugene Minnell, Executive Committeeman Konrad Mellert, Executive Committeeman Daniel Scheuer (via phone) and Executive Committeeman Glenn Roemmich, President Emeritus Ernest Greenwald was excused.

Item #1: The Committee discussed the Local Secretary and Treasurer being one person. Chairman Lane began the discussion by saying that in his opinion there should be 2 separate people. His reasoning is that first of all it will create a check and balance and secondly with checks having been signed by 3 officers, there will not be an extra person to sign a check should one officer be away or incapacitated for some reason. Executive Committeeman Minell then asked about how many Associations have the same person as Secretary and Treasurer. President Ordway said that he was aware of at least 3 or 4 but it could be as high as 10. President Ordway also mentioned that the Secretary and Treasurer in most Associations do the bulk of the work. Should something happen to that person, then the Association would be at a big loss. It was discussed the what happens when a Secretary or Treasurer due to illness, death or another reason leaves a vacancy and for example the Treasurer becomes ill and the Secretary then fills in for that person. President Ordway said that happens and usually it is done for an interim period. His issue is when there is one person doing the job for several years. A motion was made by Executive Committeeman Mellert, seconded by Executive Committeeman Walker that there should be a separate person as secretary and another person as treasurer. It was decided that we will notify every Association of this and we will enforce it with the 2021 Officers Listing. Motion passed.

Item #2: Discussion on Secretaries and Treasurers living out of State. President Ordway explained that he has noticed that there are Associations where the Secretary and or Treasurer live for example in Florida, Texas etc. If something were to happen to that officer the, books and other documents would be out of reach for someone to take over the position. Chairman Lane inquired what would we do when a Secretary or a Treasurer goes away for only 3 months in the winter. He has some officers in his county that do this but stay in touch with the Association. Secretary Pelaia then mentioned that there is an Association Secretary that notifies the office that he is going to Florida on November 1 and asked that his mail be sent to Florida. He then notifies the office when he is returning to NJ and to begin sending the mail to New Jersey. He is very conscientious and there is never a problem, but on the other hand there are

Secretaries who do not tell us anything. President Ordway said currently it is not a problem now but he asked the committee to look at it, talk to your Associations and see if there is potential for a problem, Executive Committeeman Walker also recommended while you are talking to the Associations try to find out if a Treasurer goes for example to Florida for 3 months, does he have the checkbook or is it here in New Jersey with another officer. Since we presently do not have any issues with this that we know of it was decided that if anyone notices a problem with their Associations with this, they should let the office know.

Item #3: The office received a request from the Fairview Firemen's Relief Association to investigate On-line banking. Executive Committeeman Walker stated that he was not in favor of it. His feelings are with-on-line banking there are no signatures on the checks. They just say, "Signatures on File". There is no checks and balances by the other officers. President Ordway then brought up an example that was used in Municipalities. A grant application needs 3 signatures electronically. The CFO, Mayor and Grantee must sign. The CFO has the Mayor's and Grantee's password. The CFO logs in and electronically signs for everyone. He says that the same thing can happen here. An officer may not be computer literate, so he gives his password to another officer and says, "take care of this". Secretary Pelaia then stated that in the past when there was embezzlement, it was found that the Treasurer was signing the checks with one signature and the bank was cashing them. The secretary knew nothing about it. Vice President Hankins then reminded everyone that the bonding company requested more than one signature when the policy was being renewed. Executive Committeeman Spiegel then stated that we should be ahead of the curve because it is the wave of the future. He feels we should check with the bonding company and banks to see if we can find checks and balances that will work so that we can move to on-line banking. Executive Committeeman Roemmich states that his Fire Company uses on-line banking whereby the officers have access to it and they do their checks and balances. After the discussion it was decided to check with the Bonding Company, Insurance Company and our Attorneys and further discuss this at the next Compendium Committee meeting.

Item #4: President Ordway then spoke on having the Chief of Department allowed access to submit a Notice of Death on-line. Executive Committeeman Spiegel went on step further and asked if Proof of Claims can be sent out via e-mail to the local secretaries. Vice President Hankins then mentioned that we started doing that during the Covid-19 period when we had limited staff. The committee then decided to allow the Chief and all officers to submit the Notice of Death.

Item #5: Chairman Lane stated he received an E-mail from Executive Committeeman Naylis asking the Compendium Committee to consider increasing the number of drills reported on the Active Membership reports. President Ordway said that currently we allow for 24 drills. He stated that when they started allowing drills that the powers to be at that time allowed for 24 drills which took into consideration 12 Department drills and 12 Company drills. Executive Committee Spiegel commented that we just decreased the totals to 25% for qualification. He stated that from a Chief's perspective, training is valuable, but we do need members to make

the runs. He noted that if we were to increase the number of drills allowed, a member may be able to make their percentages without responding to a fire call. Executive Committeeman Roemmich agreed with him stating the more drills we allow then the less runs a member needs to make for qualification. Executive Committeeman Walker stated that he is not in favor of the change since there are other "in-house" benefits that the firefighters receive for training such as LOSAP. A motion was made by Executive Committeeman Spiegel seconded by Executive Committeeman Walker not to increase the number of drills allowed. Passed

Item #6: President Ordway put up for discussion if the Financial Standing Report and Active Membership Reports can be made mandatory to complete then on-line. He stated that the Financial Standing Report must be printed on a line printer with 538 copies printed in 3 sets. He asked that the committee talk with their members and get some feedback and this can be discussed at a future meeting.

With no other business, the meeting was adjourned at 10:30am

Respectfully submitted,

Thoma J. Pelaia

Secretary

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel

Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

June 2, 2020

Robert F. Ordway, President New Jersey State Firemen's Assoc. 1711 Route 34 South Wall Township, NJ 07727

Dear Mr. President:

A regular meeting of the Finance Committee was held on June 2, 2020 at the office of the Association. At that time, the accounts of the Association were audited for the quarter ending March 31, 2020. Treasurer Barry Osborn was available as needed and cooperated fully with the Committee in providing satisfactory answers to questions that arose during the audit.

The audit reconciled the cancelled checks for operating expenses, burial fund, pension and Special Relief payments with the authorizing vouchers, the ledger entries, and the bank statements. The income of the Association was found to be recorded accurately in the journal as verified by the bank statements and their associated credit and debit documents.

The Committee considers the accounts of the Association to be in satisfactory condition and has no recommendation to make at this time.

Very truly yours

JAMES M. GRESCHAK, CHAIRMAN

EDWARD PETTIT, JR.

Robert C. Kepler J. ROBERT C. KEPLER. IR.

1711 Route 34 South, Wall Township, New Jersey 07727-3934 Telephone: (800) 852-0137

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Barry J. Osborn, CPA, Secretary-Treasurer
James J. Kenny, Field Examiner
Gary D. Schwartz, M.D. Consultant

DATE: July 18, 2020

To: Executive Committee

The Health Care Committee Report:

Date: July 18, 2020

Home Care Applications Approved Ytd: 32

Assisted Living/Long Term Care Applications Approved: 8

Total Applications Approved:40

Total Paid to Date: \$502,446.339

2019 Home Care Applications Approved: 21

2019 Assisted Living/Long Term Care Applications Approved:5

2019 Total Applications Approved: 26

2019 Total Paid to Date: \$124,376.99

Sincerely,

James Reeves

Health Care Committee

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

Legislative Committee Report July 18, 2020

To: Officers & All Members of the Executive Committee,

The 2020-2021 Legislative Session has been continuing with mostly virtual meetings and virtual voting sessions. The total of bills to date are up to 7,621 as of this report. The Governor has signed 58 bills to date with most of them being associated with the current state of emergency.

The Legislative Committee is currently tracking 101 bills which are broken down into two categories, Fire & Emergency Services and Pensions. One of our tracked bills has been signed into law by the Governor, A-3945, Extends eligibility for accidental disability and accidental death benefits to certain PFRS, SPRS and PERS members who contract COVID-19 and test positive for SARS-CoV-2.

We are still working on the Age Bills, Both A3835 & S1634 Raises the Maximum Eligibility Age for Membership in our Association. We currently have the verbiage changed on one of the bills and are just waiting on the changes made to the other bill. As soon as we have both bills with the correct verbiage, we will be pushing to support these bills as much as we can.

The annual Legislative Committee Meeting was completed through a virtual meeting via Zoom on Saturday, June 27, 2020. The Meeting went well, and we voted on our tracked bills to either, Support, Oppose, or Take No Action on them. The following is the results of that vote. We Voted to Support all 71 Bills from the Fire & Emergency Services Category, and we Voted to Support 23 Bills, Oppose 3 Bills, and Take no Action on 4 Bills from the Pensions Category.

Respectfully Submitted,

Brian E. Martone

Legislative Committee Chairman

First Assistant Secretary

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (732) 798-8137 • (800) 852-0137 Fax: (732) 938-2580

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

July 13, 2020

Hello Members of the Executive Committee,

On the other side of this letter I have attached a running list of Funeral costs From January 2020 to date that we have received while processing burial claims, and the county they are from. It is important to note we do not require a copy of the Funeral bill for most of our claims. Only the claims that are paid directly to the funeral home, Care Giver, or the occasional disputed family member claims. C = Cremation, B = burial, CB = Cremation & Burial.

This list is just to let you know what we see and to help you make decisions as it relates to the burial benefits the Association provides. I hope to see everyone on the Zoom Meeting 7-18-2020 8 AM Executive Session you will receive that link, and the 9 AM Meeting. For the regular meeting I will send an e mail that will provide a direct link to the 9AM Meeting. We are using the webinar package for this meeting and you will be listed as a panelist. Please do not share this link with anyone it is for Executive Committee members, Council, and State officers.

Joseph Hankins V.P. N.J.S.F.A.

OCEOA MAIDDI ECEV		GLEASON FUNERAL HOME	9687
86501 MIDDLESEX	C/B	CORNELL MEMORIAL INC.	5410
86689 HUDSON	C/B	CLYMER FUNERAL HOME, FLORIDA	2405
86703 ATLANTIC	В	PAGE FUNERAL HOME	12054
86724 BURLINGTON	_	WAITT FUNERAL HOME	16711
86756 MONMOUTH	В	MCCANN- HEALEY FUNERAL HOME	8716
86786 CAMDEN	C	NAZARE MEMORIAL HOME, INC	16975
86793 BERGEN	В	M. DAVID DEMARCO FUNERAL HOME INC	13750
86798 MIDDLESEX	В	FARNELLI FUNERAL HOME	9635
86807 GLOUCESTER	В	FALCO, CARUSO & LEONARD FH	11940
86813 CAMDEN	В	SPICER MULLIKEN FH, DELAWARE	9766
86834 CAMDEN	С	HIGGINS MEMORIAL HOME	13000
86842 MONMOUTH	В	BAYONNE MEMORIAL FUNERAL HOE	12925
86844 HUDSON	В	DOYLE-DEVLIN FUNERAL HOME	11660
86875 WARREN	_	SMITH-MCCRACKEN FUNERAL HOME	12541
86899 SUSSEX	В		9695
86915 MONMOUTH	CB	SHORE POINT FUNERAL HOME	15949
86917 SUSSEX	CB	LEBER-LAKESIDE FUNERAL HOME GERITY & CHUBENKO FUNERAL HOME	9590
86925 MIDDLESEX	В		14225
86929 MONMOUTH	В	DAMIANO FUNERAL HOME	11116
86965 ESSEX	В	KEDZ FUNERAL HOME	13446
86971 CAPE MAY	В	INGERSOLL- GREENWOOD FH INC	14498
87000 UNION	В	BRANCHBURG FUNERAL HOME	11409
87032 CAMDEN	В	GARDNER FUNERAL HOME	9963
87034 MONMOUTH	СВ	ORENDER FAMILY HOME FOR FUNERALS	7564
87127 ESSEX	?	CAGIANNO MEMORIAL HOME	7837
87132 HUDSON	C/B		3500
87152 UNION	С	COCHRAN FUNERAL HOME	14702
87158 MIDDLESEX	В	CARMEN SPEZZI FUNERAL HOME	12002
87162 MIDDLESEX	В	CARMEN SPEZZI FUNERAL HOME	3328
87169 MORRIS	С	KERI MEMORIAL FUNERAL HOME	2240
87175 MONMOUTH	С	BARNEGAT FUNERAL HOME	9856
87190 SUSSEX	В	F. JOHN RAMSEY FUNERAL HOME	11318
87192 BURLINGTON	В	DANGLER, LEWIS & CAREY	12160
87194 MONMOUTH	В	CARMEN SPEZZI FUNERAL HOE	10526
87222 MONMOUTH	CB	SHORE POINT FUNERAL HOME	11081
87270 SUSSEX	b	SMITH-MCCRACKEN FUNERAL HOME	10656
87282 ATLANTIC	В	LANGLEY LOVELAND FUNERAL HOME	10845
87320 SOMERSET	В	INGRAM FUNERAL HOME, GEORGIA	3518
87323 MERCER	С	SAUL FUNERAL HOMES, INC	14647
87327 MORRIS	В	VANDER PLAAT FUNERAL HOME	14744
87334 MORRIS	В	BRADLEY & SON FUNERAL HOMES LLC	6445
87355 ATLANTIC	C/E	NORTON FUNERAL HOME	0-143

Average: \$10,572



Public Sector customers use Amazon Business for access to more products and better prices. Each individual and local unit can operate completely separately and independently while everyone benefits from the following:

COVID -19 supplies

Governments and hospitals have access to Amazon's restricted portal for COVID-19 supplies. Amazon does not make a profit on these items. www.amazon.com/COVID-19-Supplies

Customers access

8 to 12% cost savings using the streamlined account

Makes sure you are saving

7% through Tax Exemption which covers everyone on the account

Additional Benefits:

- Ability to contact a vendor to ask for bulk discounts
- Spending tools such as bulk buy and business analytics
- 24/7 Customer Support + access to a dedicated account representative

Our Account Representative:

Anthony Vercollone: <u>vercollo@amazon.com</u> (617) 377-6254