ABRIDGED REPORT EXECUTIVE COMMITTEE MEETING NEW JERSEY STATE FIREMEN'S ASSOCIATION VIRTUAL MEETING ORIGINATING FROM WALL TOWNSHIP NJ May 16,2020

The meeting was called to order by President Ordway at 9:00A.M. in accordance with the New Jersey Open Public Meetings Act. He stated that notice of this meeting was posted on the New Jersey State Firemen's website as required pursuant to the provisions of the Open Public Meetings Act (Chapter 231, P.L. 1975). The fire exits were pointed out.

Vice President Hankins led everyone in the Pledge of Allegiance to the Flag.

A Moment of Silence was observed for our deceased members and everyone was also asked to remember President Emeritus Ernest Greenwald who is hospitalized. Also remember Treasurer Barry Osborn, Executive Committeemen Dan Scheuer, and Andy Mazzarella in your thoughts for a continued speedy recovery.

ROLL CALL:

Roll call was held. First Assistant Secretary Brian Martone announced that all members were present or online.

PUBLIC COMMENT:

President Ordway opened the meeting to public comment and asked First Assistant Secretary Martone to read the following: The New Jersey State Firemen's Association welcomes comments from the members of the audience. He further stated the secretary will note all comments and that because of this he asked anyone speaking to state their name and address before speaking and to keep their comments to a 3 minute time limit. Concerns stated or actions requested by the public will be taken under advisement by the Executive Committee for investigation, discussion and possible action or disposition at a later time.

There was no Public Comment.

APPROVAL OF MINUTES:

The Abridged Minutes and Verbatim Minutes of the February 22, 2020 Executive Committee Meeting were approved as distributed on a motion by Executive Committeeman Figureoa seconded by Executive Committeeman Lane. Motion Carried.

COMMUNICATIONS:

Secretary Pelaia announced the following: All communications received were forwarded to the Officers and the Executive Committee and will be made part of the record.

A Motion was made by Executive Committeeman Handlin, seconded by Executive Committeeman Otterbein. To accept the communications. Passed

OFFICERS REPORT:

Vice President Hankins report: In addition to his written report his verbal remarks were:

- 1) Packets for this meeting were mailed out on Monday May 11, 2020. If anyone did not receive a packet, please let Secretary Pelaia know.
- 2) Proof of Claim forms for the Burial Benefit (Forms 301-302-and 303) are now being sent to the secretaries via e-mail. This should help in expediting the process for payments.
- 3) Executive Committeeman Handlin asked what the \$3,354.06 expense from the Storm Damage to the building that the Insurance Company did not cover was for. Vice President Hankins explained it was for the deductible and for the clean-up of the property which was not covered by insurance.
- 4) Executive Committeeman Kurdyla inquired about a meeting with Senator Doherty about the change in the statute for the age. Vice President Hankins said that they have not met with him yet but are anticipating one soon. Executive Committeeman Kurdyla offered to assist with this. Executive Committeeman Mellert said that he visited Senator Doherty's Office to arrange a meeting with him and the Senator has been overwhelmed with Covid-19 issues.

Secretary's Report: Secretary Pelaia had no written report due to the limited action due to the current pandemic. His verbal remarks are:

- 1) There are 2 resolutions in your packet that need to be voted on under New Business for the State Treasurer to release the monies from the 990 account.
- 2) There is a list in your packets notifying which counties have Firemen's Home Manager Elections this year.
- 3) We received no resolutions to the Convention submitted by the deadline date. Therefore, there will be no Resolutions at the Convention

Secretary's Report continued:

- 4) Delegate Cards and replacement Life Member Cards for the Convention are in the process of being made and will be sent out to the local secretaries prior to the office closing for summer break at the end of June.
- 5) He reminded everyone that all changes to Delegates and Alternates must be submitted to the State Office by August 31.

First Assistant Secretary Report: No Report

Second Assistant Secretary Report: No Report

Treasurer Report: Treasurer Osborn reported that due to the current Covid-19 virus the auditors have not been able to meet and issue the current Financial Report. He will forward it to the Executives when it is completed.

Field Examiner Report: In addition to his written report, his verbal remarks were:

1) the Field Exams have been cancelled and hopefully we will be able to do them this fall. Relief Applications for the Associations that were scheduled, have been collected by the Executives and are being reviewed in the office. Some of the Applications have been finished and returned. He thanked everyone for their cooperation. He asked the Executives when they return them to their Associations that they review the results with them.

Counsel Cavallo reported: His report was sent to all the Executive Committee and Officers

President's Report: The President had no written report due to the limited action due to the current pandemic. His verbal remarks are:

- 1) The State Office will be closed on May 25th for the Memorial Day Holiday.
- 2) Congratulations to all Local Officers and Executives for having 100% of the 2019 Membership Reports, 2019 Financial Reports, First Quarter Relief Reports, and the 2020 Delegates Report received on time. At this time, we only have one Association not being seated at Convention this year.

- He asked if the Executives have missing Email and phone numbers for the Local Officers please get them to Secretary Pelaia.
 - 4) With any of online reports, if anyone has a problem, no matter how minor it may seem do not hesitate to call the office so that we can assist you in having the problem corrected. We do a lot of BETA testing but that never catches every issue or problem. The website is a work in progress. There is more to come
 - 5) Last year's 3RD Quarter Relief Paid Report had 82 manually completed submissions and this year's 1st Quarter Relief Reports we are down to 46. President Ordway reminded everyone effective with the fourth quarter reporting that it will be mandatory that they be submitted online.
 - 6) He stated that we have received 390 copies of IRS Form 990. There are approximately 150 to go. He also reminded everyone that effective next year the IRS is requiring all 990 submissions to be done online. The IRS will not accept them by US Mail.
 - 7) The President gave year to date comparisons for Healthcare, and Special and Supplemental Relief (see attached sheet). As he previously stated that we will probably have to change the percentage split on Insurance Check next year. These preliminary numbers reaffirm that statement and we will keep everyone advised.
 - 8) The president acknowledged that many members continue to use bankstatements@njsfa.com and localreports@njsfa.com to submit documents and encouraged everyone to use those methods to submit their documents.
 - 9) The President thanked MONOC for their donation of their 911 Memorial. MONOC went out of business and this memorial is a piece of 911 steel and through the efforts of Executive Committeeman Kelly they donated it to us and Vice President Hankins made the arrangements and It now stands in our lobby.

- 10) He also reminded everyone that there was a memo in their packet reminding the Executives of the counties that will have manager elections at their caucus this year. They are Camden, Monmouth, Salem, Somerset, and Warren. Also, there may be 1 more for an unexpired term.
- 11) President Ordway also reminded everyone the "Gift from Captain Buscio Program and Deborah Hospital have parted ways. He emphasizes that both programs are still doing physicals for firefighters and you need to contact which ever one you wish to go to.
- 12) Back in April we found out that FEMA was not going to reimburse Firefighters who had to quarantine themselves in a Hotel/Motel due to COVID-19 exposure. We developed a program to reimburse those costs and reviewed it with the Advisory Committee. FEMA originally recommended 11 days and are now recommending 14 days. Under New Business we will be asking you to affirm the creation of this program and modifying it to 14 days.
- 13) President Ordway informed everyone that all the current Officers are running for office again and he asks everyone to support them so that we can continue to move the Association in a positive direction.
- 14) During New Business we will be voting on the Field Examiner and both Counsel and Assistant Counsel.
- 16) On May 1 we wired May 1 \$11,843.000 to the Firemen's Home for the 2020-2021 budget, a decrease of about \$400,00 and on May 15 we wired \$16,629,993.86 to 538 Local Associations an increase of about \$1,300,000 over last year. 39 Associations received subsidy this year.

COMMITTEE REPORTS:

ADVISORY/ SPECIAL / SUPPLEMNTAL COMMITTEE: Executive Committeeman Mellert stated that the reports are in your packet

COMPENDIUM COMMITTEE: No Report

DELEGATE AND LIFE MEMBER COMMITTEE: Executive Committeeman Kelly reported that there is a report in your packet. There will be a recommended increase in the Delegate and Life Member allowance and that will be brought up under new business

FINANCE COMMITTEE: Treasurer Osborn reported that the report has been deferred until such time that the members of the committee can meet in a safe environment. He also mentioned that the Actuarial report has also been deferred due to the same circumstances.

FIREMEN'S HOME COMMITTEE: Chairman Otterbein submitted a report that was in everyone's packet. He reviewed the report and answered questions that the Executives had. He reported Hugh Flood notified the Managers that he will be retiring August 1, 2020. He also mentioned that the 2 individuals who worked in the Finance Office at the home will also be retiring at the same time. He reviewed the following items in his report:

He mentioned that operations at the Home are slowly returning to normal and the Home is still under quarantine. Regarding the construction of the Dementia Ward there are still issues with the construction of the access bridge between the old and new building. There are no applications pending currently. There was a Search Committee formed to hire a new Superintendent and for the other 2 employees who are retiring. There were questions as to is there going to be an audit by an independent auditing firm with the retirement of the Superintendent and the finance department employees. John Veras the Bergen County Manager has been appointing Acting Assistant Superintendent. In his report he informed everyone that the response to our inquiry regarding the percentage increase in the salaries were answered by the Managers and he asked that everyone read them. That was the conclusion of his remarks. Executive Committeeman Handlin asked if several guests left the home to go reside with their families and the answer was yes. Executive Committeeman Handlin then asked if they can just return to the home or do, they need to re-apply, Chairman Otterbein did not know but will find out for him. Executive Committeeman Handlin then asked if we ever received the salary increases at the home over the past 3 years. He was informed that we have not received it, but everyone was e-mailed a copy of the budget and we do have copies of past budgets, but no further information was received. Executive Committeeman Kelly then inquired about the hiring of a new Superintendent. He states that the past Superintendent was not a licensed Health Care operator and if in their search they will require the new Superintendent to be licensed. His reasoning is that with a Dementia Unit going in that someone should be licensed. President Ordway remarked that it is not a requirement and to his knowledge they have not said that it would be a requirement.

HEALTH CARE ASSISTANCE COMMITTEE: Written report has been distributed. Also in your packet is a proposal to increase the benefit to \$5,000.00 per month. This will be discussed and voted on under New Business. Also, it was mentioned that the program being made available to spouses is still being considered, but we are not ready to move on it as of yet.

LEGISLATIVE: First Assistant Secretary Martone stated the report has been distributed. He also mentioned that the Annual Legislative Committee Meeting was cancelled and has not been rescheduled yet. President Ordway stated that he and Vice President Hankins met with Assemblyman Burzichelli prior to the Covid 19 outbreak and he was receptive to our pending legislation.

Long Range Planning Committee: No Report

PENSION COMMITTEE: No Report

RESOLUTION COMMITTEE: There were no Resolutions submitted for this years

Convention

SALARY COMMITTEE: Salary Committee report is in your packet a recommendation will be made under New Business.

FIRE SAFETY COMMISSION – Executive Committeeman Naylis who is a member of the Commission reported on the Commission. He stated that there was no meeting in March and a virtual meeting will be held next week.

APPLICATIONS: None currently. President Ordway mentioned that Hamilton Township in Mercer County is going forward with their consolidation and it will probably be ready by the first of the year.

OLD BUSINESS:

1) As everyone was aware of the Field Exams were cancelled. The Counties that were involved should have been notified by their Executive Committee member that their Relief Applications should have been given to them to forward to the State Office for their review.

NEW BUSINESS:

- 1) A motion was made by Executive Committee Mazzarella, seconded by Executive Committeeman Mellert to re-appoint James Kenny to the position of Field Examiner for the 2019-2020 term. Passed 21-0.
- 2) A motion was made by Executive Committeeman Kelly, seconded by Executive Committeeman Lane to reappoint Frank Cavallo as Counsel, and George Morris as Assistant Counsel for the 2019-2020 term. Passed 21-0

- 3) A motion was made by Executive Committeeman Scheuer and seconded by Executive Committeeman Otterbein to adopt a resolution to requisition the funds from the State Treasurer for the 999 account. Passed 21-0
- 4) President Ordway said that the Budget for 2020-2021 was distributed. Executive Committeeman Otterbein seconded by Executive Committeeman Lane to accept the budget as presented. Executive Committeeman Lenarski asked if the Burial Benefit was going to be increased. President Ordway responded not at this time. He stated that this year we hope to increase the Health Care benefit to help those still living, with their care. On a Roll Call Vote passed 19-2
- 5) A motion was made by Executive Committeeman Fazekas, seconded by Executive Committeeman Otterbein to accept the Salary Proposed effective October 1, 2020 as presented. On a Roll Call Vote Passed 21-0
- 6) A Motion by Executive Committeeman Kelly, seconded by Mr. Florio to increase the Delegates Allowance \$26.00 and Life Members \$13.00. On a Roll Call Vote passed 20-1.
- 7) A motion by Executive Committeeman Figueroa and seconded by Executive Committeeman Scheurer to adopt an increase in the Health Care Program to up to \$5,000.00 per month beginning July 1, 2020. Executive Committeeman Handlin questioned if the budget could handle the increase. President Ordway said it could. Executive Committeeman Naylis then asked if this should be referred to the Long Range Planning Committee since it a large increase and that there was other items relative to the Health Care program that they were looking at such as spouses being included. He feels that we should not rush into things and should have the Long-Range Planning Committee investigate this further. Vice President Hankins responded that in speaking with Field Examiner Kenny there are few members taking advantage of the full amount and that there are the funds to cover this increase. Executive Naylis responded that some insurance companies are giving discounts at this time due to the down turn of the economy and that may affect our 2% monies in the future and that is why he is recommending that the Long Range Planning Committee review this. He does not want to have a situation whereby we would have to walk back this increment. Executive Lenarski also agreed that he did not want to see us walk this back if necessary and that it should be studied more. Executive Committeeman Kelly said he was originally in favor of this, but after hearing the comments he too would like to see it studied some more. Executive Committeeman responded as Chairman of the Health Care Committee that at this time this increase only pertains to members of the Association and there is enough funds to go forward with the increase. Executive Committeeman Spiegel, Chairman of the Long-Range Planning Committee said he also agrees with Executive Committeeman Naylis that his committee should review it. President Ordway noted that this was discussed by the Health Care Committee and they feel that this is sustainable. On a Roll Call Vote Passed 16-5.

- 8) A motion was made by Executive Committeeman Mellert, seconded by Executive Committeeman Florio to amend the Covid-19 reimbursement to those members who need to quarantine in a Hotel/Motel from 11 to 14 days at \$100.00 per day. Second Assistant Secretary Dreby commented that this reimbursement should be secondary to any other reimbursement such as FEMA. President Ordway responded that this program is secondary. On a Roll Call Vote Passed 21-0.
- 9) Executive Committeeman Kurdyla inquired if there is any information regarding Caucuses and Convention. President Ordway responded that there is a meeting scheduled this week with the Officers and Chairman of the Executive Committee John Lane to discuss this and Counsel Cavallo is looking into the State Statutes regarding the Caucuses and Convention. Further information will be coming by the end of May. He reminded everyone that we do not have any control over anything other than our convention in Wildwood. The Motels, Restaurants and the like are private enterprises and we have no control on what they do.
- 10) Salary Committee Chairman Phillips stated they have a committee meeting Thursday May 20 and if anyone has any suggestions or input to contact him before the meeting.

GOOD OF THE ORDER:

- 1) President Ordway thanked everyone who participated in the meeting and apologized for any "hiccups" that occurred with this Virtual Meeting. The officers are looking at improving this type of meeting if we need to do it again. He also asked everyone to keep Ernie, Dan, Andy, and Barry in their thoughts.
- 2) Executive Committeeman Mazzarella and Executive Committeeman Scheuer thanked everyone for their well wishes while they were ill.
- 3) Executive Committeeman Mellert thanked everyone for assisting in bringing the meeting into the "Space Age"

ADJOURNMENT: On a motion by Executive Committeeman Florio, seconded by Executive Committeeman Figueroa the meeting was adjourned at 10:33am.

Respectfully submitted,

Thomas J. Pelaia Secretary

1711 Route 34 South, Wall Township, NJ 07727

DATE OF MEETING:	May 16, 2020
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PAGE: 1 of 2

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ROBERT F. ORDWAY PRESIDENT X JOSEPH T. HANKINS VICE PRESIDENT X				
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THOMAS J. PELAIA SECRETARY X	Vote # 2 - Approval of Salary Increase.		anc anc	
JOSEPH T. HANKINS VICE PRESIDENT X THOMAS J. PELAIA BRIAN E. MARTONE 1ST ASS'T SECY RICHARD K. DREBY BARRY J. OSBORN TREASURER JAMES J. KENNY FIELD EXAMINER ERNEST J. GREENWALD, SR. PRES. EMERITUS D O O O O O O O O O O O O O O O O O O			حالا کاده کاده کاده کاده کاده کاده کاده کاد	
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FRANK F. CAVALLO, SK. COURSEL A			-	
GEORGE M. MORRIS ASS'T COUNSEL X YES NO YES	NO	YES	NO	
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GERARD J. NAYLIS BERGEN X X X		X		
STEPHEN C. FAZEKAS BURLINGTON X X X		Х		
NORMAN F. FIGUEROA, JR. CAMDEN X X X		Х		
DANIEL F. SPEIGEL CAPE MAY X X X		Х		
JAMES F. REEVES CUMBERLAND X X X		Х		
RICHARD C. OTTERBEIN ESSEX X X X		Х		
GLENN D. ROEMMICH GLOUCESTER X X X		Х		
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JOHN R. PHILLIPS HUNTERDON X X X		Х		
JOSEPH M. LENARSKI MERCER X X X		Х		
ANDREW MAZZARELLA MIDDLESEX X X X		Х		
ROBERT J. KELLY MONMOUTH X X X		Х		
EUGENE T. MINELL MORRIS X X X		Х		
JENNIE M. HOLLINGSWORTH OCEAN X X X		Х		
JOHN V. LANE PASSAIC X X X		Х		
FRANCIS X. WALKER, JR. SALEM X X X			Х	
ALLEN F. KURDYLA SOMERSET X X X		Х		
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NICHOLAS J. FLORIO UNION X X X		Х		
KONRAD A. MELLERT WARREN X X X		Х		
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GUESTS: Past President, Frank Gunson

Past Exec. Monmouth, Wayne Kepler

Cassimiro Delaurentis, Chairman, Board of Managers, Fireman's Home

1711 Route 34 South, Wall Township, NJ 07727

DATE OF MEETING:	May 16	, 202
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2 of 2

PRES ABS

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JOSEPH T. HANKINS	VICE PRESIDENT			5	Safety	g .		
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FRANK P. CAVALLO, JR.	COUNSEL			,	>	œ		
GEORGE M. MORRIS	ASS'T COUNSEL		YES	NO	YE\$	NO	YES	NO
CINDY L. BADGER	ATLANTIC			Х	X			
GERARD J. NAYLIS	BERGEN			X	X			
STEPHEN C. FAZEKAS	BURLINGTON		X		X			
NORMAN F. FIGUEROA, JR.	CAMDEN		X		X			
DANIEL F. SPEIGEL	CAPE MAY		X		Х			
JAMES F. REEVES	CUMBERLAND		X		Х			
RICHARD C. OTTERBEIN	ESSEX		X		X			
GLENN D. ROEMMICH	GLOUCESTER		X		Х			
LAWERENCE J. HANDLIN	HUDSON			X	Х			
JOHN R. PHILLIPS	HUNTERDON			X	Х			
JOSEPH M. LENARSKI	MERCER			X	X			
ANDREW MAZZARELLA	MIDDLESEX		X		Х			
ROBERT J. KELLY	MONMOUTH		X		X			
EUGENE T. MINELL	MORRIS	*	X		X			
JENNIE M. HOLLINGSWORTH	OCEAN		X		X			
JOHN V. LANE	PASSAIC		X		X			
FRANCIS X. WALKER, JR.	SALEM		X		Х			
ALLEN F. KURDYLA	SOMERSET		X		X			
DANIEL L. SCHEUER	SUSSEX		X		X			
NICHOLAS J. FLORIO	UNION		X		X			
KONRAD A. MELLERT	WARREN		X		X			
TOTALS			16	5	21	0		

GUESTS:

Vice-President's Report

May 2020 Executive Committee Meeting

To: Officer's & Executive Committee Members:

Feb. 20th Attended the Ocean County Firemen's Assn. with Executive Committee Woman Jennie Hollingsworth.

Feb. 22^{nd} Attended the Florence Township Awards Dinner Roebling NJ with Executive Committeeman Fazekas and 2^{nd} assistant Secretary Rick Dreby.

March 2 Attended a meeting of the N.J. Deputy Fire Chiefs Association with President Ordway and Secretary Pelaia.

March 5th Attended a meeting in Trenton with President Ordway & Assembly Deputy speaker Burzichelli.

March 7th Presented a proclamation to James Vaccaro Jr. at the Allenhurst Fire & First Aid annual Awards Dinner with Executive Committeeman Robert Kelly.

March 8th Attended the Celebration of life ceremony for the son-in-law of N.J.S.F.A. Past President Frank Gunson.

The Stucco work has been completed on our building closing out the insurance claim work. The following is a breakdown of work completed and costs due to the 100 MPH wind damage that took the roof off a building a quarter mile away .

Roof, soffit, and gutter metal work\$7755.00
Pressure Wash of Building \$4800.00
Stucco Repairs \$3800.00
Replace Surveillance Camera \$650.00
Crew to pick up debris on property \$2300.00
Extra dump of dumpster \$197.00
Large tree removal \$800.00
Total \$20,302.00

Insurance paid \$16,947.94 out of pocket \$3,354.06. \$1000.00 of this was the deductible.

We are still e mailing and attempting to set up a phone conference call with Sen. Doherty and Assembly member G. Scharffenberger to see if they will make changes to the bill increasing the age to join this association. We will let you all know as soon as we can get a solid bill we can endorse.

The section of steel donated by MONOC medics from the south tower of the world trade center is in the lobby on display.

Joseph 7. Hankins

Joseph T. Hankins Vice President

1711 Route 34 South • Wall Township, New Jersey 07727-3934 Telephone: (732) 798-8137 • (800) 852-0137 Fax: (732) 938-2580

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

May 16, 2020

To: Executive Committee

From: Thomas Pelaia, Secretary

Re: 2020 Board of Manager Elections

The following Counties will have a Firemen's Home Board Of Manager election at their 2020 Caucus:

Camden

Monmouth

Salem

Somerset

Warren

1711 Route 34 South • Wall Township, New Jersey 07727-3934 Telephone: (732) 798-8137 • (800) 852-0137 Fax: (732) 938-2580

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May 4, 2020

To: All members of the Resolution Committee

From: Thomas Pelaia, Secretary

Re: 2020 Convention Resolutions

We have not received any Resolutions for the 2020 Annual Convention by the close of business on Friday May 1, 2020. Therefore, there will be no Resolutions at this year's Convention.

Should you have any questions, please feel free to contact me.

Tom Pelaia

1711 Route 34 South • Wall Township, New Jersey 07727-3934 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

RESOLUTION

I, Thomas J. Pelaia, Secretary of the New Jersey State Firemen's Association do hereby certify that the following is a true copy of the Resolution passed by the Executive Committee of said Association at a meeting held on May 16, 2020.

Resolved: That the pursuant to the authority of Chapter 75-76, Law of 1922, R.S. 43:17-35 and 54:18-4, as Amended by P.L. 1955, Chapter 30, requisition be made to the State Treasurer for the payment due the New Jersey State Firemen's Association of the monies collected by her from Insurance Companies foreign to New Jersey for Fire Insurance Taxes, to the Treasurer of the New Jersey Sate Firemen's Association.

Thomas J. Pelaia Secretary

Robert F. Ordway
President

1711 Route 34 South • Wall Township, New Jersey 07727-3934 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

Executive Committee Meeting May 16, 2020

RESOLUTION re: REQUISITION ON THE STATE TREASURER

WHEREAS, the Statute provides that the Executive Committee make requisition on the State Treasurer.

BE IT RESOLVED, That in compliance with Chapter 75 and 76, Law of 1922, R.S. 43:17-35 and 54:18-4 as amended by P.L. 1955, Chapter 30, requisition be made to the State Treasurer for the payment due the New Jersey State Firemen's Association of the monies collected by her from Insurance Companies foreign to New Jersey for Fire Insurance Taxes, to the Treasurer of the New Jersey State Firemen's Association.

I, Thomas J. Pelaia, Secretary of the New Jersey State Firemen's Association do hereby certify that the above is a true copy of a resolution adopted by the Executive Committee of said Association at a meeting held May 16, 2020

Robert F. Ordway Thomas J. Pelaia Secretary

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian R. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

May 16, 2020

FIELD EXAMINERS REPORT

January 1, 2020 to March 31, 2020

During the period covered by this report the following applications for Supplementary Relief were processed.

	Applications Received	Approved	Returned/	Denied	Amount
January February March	1 6 <u>9</u>	1 6 <u>9</u>	0 0 <u>0</u>	0 0 <u>0</u>	\$8,000.00 \$69,250.00 \$80,500.00
Total Supplementary	16	16	0	0	\$157,750.00
Special Relief	37	37	0	0	\$154,157.00

Sincerely

James J. Kenny

Field Examiner

JJK:dp

REPORT OF ADVISORY COMMITTEE TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTEE

QUARTER ENDING: MARCH, 31 2020

CHECKS ISSUED IN VARIOUS AMOUNTS

1	@	\$400.00	\$400.00
1	@	\$500.00	\$500.00
1	@	\$1,500.00	\$1,500.00
1	@	\$1,531.86	\$1,531.86
1	@	\$2,312.68	\$2,312.68
1	@	\$2,325.00	\$2,325.00
1	@	\$3,000.00	\$3,000.00
2	@	\$3,700.00	\$7,400.00
1	@	\$4,100.00	\$4,100.00
2	@	\$4,300.00	\$8,600.00
1	@	\$4,500.00	\$4,500.00
2	@	\$4,600.00	\$9,200.00
1	@	\$5,090.90	\$5,090.90
2	@	\$5,200.00	\$10,400.00
2	@	\$5,250.00	\$10,500.00
2	@	\$5,500.00	\$11,000.00
1	@	\$6,659.10	\$6,659.10
- 1	@	\$6,900.00	\$6,900.00
1	@	\$6,975.00	\$6,975.00
5	œ	\$7,000.00	\$35,000.00
2	@	\$7,200.00	\$14,400.00
1	@	\$7,400.00	\$7,400.00
3	@	\$7,700.00	\$23,100.00
2	@	\$8,000.00	\$16,000.00
2	@	\$8,300.00	\$16,600.00
2	@	\$8,700.00	\$17,400.00
2	@	\$9,000.00	\$18,000.00
3	@	\$9,300.00	\$27,900.00
1	@	\$9,500.00	\$9,500.00
1	@	\$9,687.32	\$9,687.32
2	@	\$9,700.00	\$19,400.00
8	@	\$10,000.00	\$80,000.00
3	@	\$10,500.00	\$31,500.00
4	@	\$10,750.00	\$43,000.00
5	@	\$11,250.00	\$56,250.00
4	@	\$11,500.00	\$46,000.00
6	@	\$11,750.00	\$70,500.00
247	@	\$12,000.00	\$2,964,000.00
		•	\$3,608,531.86

REPORT OF ADVISORY COMMITTEE
TO THE OFFICERS AND MEMBERS OF THE EXECUTIVE COMMITTEE
OUARTER ENDING: MARCH, 31 2020

PAGE NUMBER: 2

LAIMS FILED BETWEEN JANUARY 01, 2019 AND MARCH 31, 2019 LAIMS FILED BETWEEN JANUARY 01, 2020 AND MARCH 31, 2020	218 272	
∴AIMS PAID FOR PERIOD JANUARY 01, 2019 TO MARCH 31, 2019 ∴AIMS PAID FOR PERIOD JANUARY 01, 2020 TO MARCH 31, 2020	212 321	
LAIMS PAID FOR PERIOD JANUARY 01, 2019 TO MARCH 31, 2019 LAIMS PAID FOR PERIOD JANUARY 01, 2020 TO MARCH 31, 2020	212 321	\$2,426,791.80 \$3,608,531.86
1 - WIDOW	157	\$1,850,750.00
2 - DAUGHTER	65	\$684,275.00
3 - SON	75	\$767,087.68
4 - MOTHER	1	\$12,000.00
5 - FATHER	1	\$12,000.00
6 - UNDERTAKER	13	\$153,687.32
7 - STEP-DGT	1	\$10,500.00
9 - SISTER	1	\$12,000.00
H - NEPHEW	1	\$1,531.86
N - CAREGIVER	8	\$91,800.00
P - SISTER	1	\$400.00
Q - BROTHER	2	\$12,500.00
	321	\$3,608,531.86

EXPLANATION - NO CLAIMS

2 NO CLAIMS WERE FILED

2 FILED NO CLAIM WAS OVER AGE AT TIME OF ADMITTANCE

1711 Route 34 South, Wall Township, New Jersey 07727-3934 Telephone: (800) 852-0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary Frank P. Cavallo, Esq., Counsel ADVISORY COMMITTEE
Konrad Mellert
Francis X. Walker
James F, Reeves
Barry J. Osborn, CPA, Secretary-Treasurer
James J. Kenny, Field Examiner
Gary D. Schwartz, M.D. Consultant

Date: May 16, 2020 To: Executive Committee

From: Special Relief Committee

The Special Relief Committee Report,

May 7, 2020

Applications Approved: 68

For a total of \$ 285,407

Last year for the same period we approved 44 applications for a total of \$96,451.00

<u>YEAR</u> 2011	SUMMARY APPROVED 155	TOTAL PAYOUT \$177,774.00
2012	172	\$197,225.86
2013	117	\$140,500.00
2014	133	\$146,516.34
2015	138	\$143,550.00
2016	135	\$131,000.00
2017	180	\$396,632.00
2018	168	\$357,819.13
2019	197	\$400,192.69

Respectfully Submitted,

Konrad Mellert, Chairman



NEW JERSEY STATE FIREMEN'S ASSOCIATION EXECUTIVE COMMITTEEMAN — ESSEX COUNTY

Richard C. Otterbein 18 Sunset Road West Caldwell, NJ 07006 Home: 973-226-3446 Cell: 973-809-3004 Email: rotterbein@yahoo.com

MEMORANDUM

Date: April 27, 2020

To: Officers and Executive Committee

From: Rich Otterbein, Essex

Subject: Firemen's Home Report

The following report is intended to update the NJSFA on recent Firemen's Home activity.

Due to the COVID-19 crisis and a quarantine instituted at the Home, the Full Board meeting scheduled for April 4, 2020 was changed to an Executive Board meeting. Due to the quarantine and change in the meeting from Full Board to Executive Board, there was no NJSFA Officer or Executive participation in the meeting.

Current Guest Count Status

- Count as of 2/8/20: 60 Guests in long term; 0 in residential (due to construction)
- Count as of 4/20/20: 43 Guests; 4 in hospital; 4 tested; 10 Covid-19 recovered; 13 have passed; 3 left the home to reside with their family.

Attachments:

- March 14, 2020 Abridged Minutes of the Home Executive Board
- April 4, 2020 Abridged Minutes of the Home Executive Board
- April 20, 2020 Letter from Hugh E. Flood, Superintendent

April 4, 2020 Abridged Minutes of the Home: Please note the response of the Executive Board to President Ordway's letter concerning the Home Budget and, in particular, the salaries.

The next Full Home Board Meeting will be July 11, 2020, 9:30 AM at the Firemen's Home; Executive Board Meetings will be held on May 9, 2020 and June 15, 2020, 9:00 AM at the Firemen's Home.

1711 Route 34 South, Wall Township, New Jersey 07727-3934 Telephone: (800) 852-0137

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Barry J. Osborn, CPA, Secretary-Treasurer
James J. Kenny, Field Examiner
Gary D. Schwartz, M.D. Consultant

DATE: May 16, 2020

To: Executive Committee

The Health Care Committee Report:

Date: April 30, 2020

- Home Care Applications Approved Ytd: 24
- Assisted Living/Long Term Care Applications Approved: 8
- Total Applications Approved:32
- Total Paid to Date: \$591,032.80
- 2019 Home Care Applications Approved: 55
- 2019 Assisted Living/Long Term Care Applications Approved: 9
- 2019 Total Applications Approved: 64

• 2019 Total Paid to Date: \$329,791.339

Sincerely,

James Reeves

Health Care Committee



NEW JERSEY STATE FIREMEN'S ASSOCIATION EXECUTIVE COMMITTEEMAN — CUMBERLAND COUNTY

James F. Reeves 40 Packard Drive Millville, NJ 08332 Home: 856-327-0537

May 5, 2020

HEALTH CARE ASSISTANCE COMMITTEE James F. Reeves, Chairman

Re: Health Care reimbursement program increase to \$5,000.00

The Heath Care Assistance Committee meet using e-mail and phone calls from May 1, 2020 and May 5, 2020. The fund that is used to make the reimbursement has approximately 2 million in it. Approximately only 30% of the current recipients using the full amount. They are primarily in nursing homes or receiving full time care at home.

The Committee has voted in favor of raising the monthly reimbursement from \$2,500.00 to \$5,000.00 monthly to become effective July 1st, 2020.

The Committee also request the Executive Board to approve resolution.

Sincerely,

James F. Reeves

CHAIRMAN

HEALTH CARE ASSISTANCE COMMITTEE

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (800) 852 0137

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

Legislative Committee Report May 16, 2020

To: Officers & All Members of the Executive Committee,

The 2020-2021 Legislative Session has been still up and running with mostly virtual meetings and virtual voting sessions. The total of bills to date are up to 7,049 as of this report. The Governor has signed 30 bills to date with most of them being associated with the current state of emergency.

The Legislative Committee is currently tracking 100 bills which are broken down into two categories, Fire & Emergency Services and Pensions. I have attached a complete list of our tracked bills as a progress report which is broken up into the two categories. The progress report lists the bills in order of most action taken to least action taken.

We still do not have an official bill number for the age increase for our Association. We are continuously working on this, however, due to the current state of emergency it has been taking longer then we have hoped.

Both the Assembly and Senate have put out schedules for the months of May & June 2020 already but no lists of bills that will be heard at these sessions was given out yet.

The annual Legislative Committee Meeting was cancelled and postponed until a later date. I am considering some type of a virtual meeting or telephone conference, but nothing is set up yet.

Respectfully Submitted,

Brian E. Martone

Legislative Committee Chairman

First Assistant Secretary



EXECUTIVE COMMITTEE - HUNTERDON COUNTY

JOHN R. PHILLIPS P.O. BOX 325 MILFORD, NJ 08848-0325 Home: 908-930-7375

May 5,2020

To: Executive Committee

From: John Phillips, Chairman Salary Committee Stephen Fazekas Richard Otterbein Jennie Hollingsworth Allen Kurdyla Larry Handlin

Re: 2020/2021 Salary Guide

Attached is the proposed salary guide for 2020/2021 starting on October 1st, 2020. The increases are based on the average CPI for the state as voted on at the Convention previously. We are meeting with all the officers to discuss their job descriptions and responsibilities that have changed or are changing. The meeting is set for May 21st here at the office.

The starting salaries were adjusted in 2018. A 2% pool of money has been set aside to be distributed to the office staff at the discretion of the Executive Officers.

This recommendation will be discussed at the May Executive meeting and will be voted on at that time.

If you have any questions feel free to call me at 908-930-7375

Respectfully,

John R Phillips Salary Committee Chairman

Salary Proposal to take effect 10/1/2020

Position Salary	Starting Salary	2019/2020	2%Increase	2020/2021
President	76,955.00	81,594.90	1631.89	83,226.79
Vice President	61.563.00	71,974.26	1439.48	73,413.74
Treasurer	61,563.00	83,715.48	1674.30	85,389.78
Secretary	49,724.00	54,798.48	1095.96	55,894.44
1st Asst Sec	12,369.00	12,616.38	252.32	12,868.70
2nd Asst Sec	9683.00	9876.66	197.53	10,074.19
Field Examine	52,530.00	56,795.64	1135.91	57,931.55
Attorney	29,625.00	32,823.60	656.47	33,480.07
Exec Committee	8807.70	8807.70	176.15	8,983.85

Note: Starting Salary was adjusted in 2018 and not due to be adjusted again until 2021

NEW JERSEY STATE FIREMEN'S ASSOCIATION COMPARATIVE PROJECTED ACTUAL TO BUDGET

		2019-2020	Projected	2020-2021
_		Budget	Actual	Budget
I	Income			
	Tax Income	32,500,000	34,681,440	35,250,000
	Investment Income	1,700,000	1,762,951	1,820,000
	State of New Jersey-999 Account	6,000,000	5,784,179	5,815,000
-	Miscellaneous	-	43,362	-
1	Total	40,200,000	42,271,932	42,885,000
E	Disbursements			
	Auditing (CPA)	50,000	50,000	50,000
\top	Committees:			
	Advisory	24,000	24,000	24,000
	Executive	200,000	189,710	200,000
\top	Legislative	61,000	54,346	61,000
	Special	15,000	3,905	7,500
	Computer equipment & operations	160,000	160,000	140,000
	Convention	320,000	273,275	300,000
	Insurance	545,000	306,715	395,000
	Legal	75,000	41,712	50,000
	Occupancy	90,000	119,109	120,000
	Office equipment & expenses	90,000	73,852	85,000
1	Pension contribution	330,000	512,161	512,161
1	Postage & parcel post	40,000	24,426	32,500
+	Salaries	690,500	657,254	690,500
+	Payroll taxes	80,000	80,000	80,000
#	Special Relief/Health Care/Burial Fund	0	0	1,368,731
	Subsidy	65,000	221,639	225,000
\pm	Telephone	12,000	7,933	9,500
1	Vehicle	50,000	12,621	50,000
\top	Total Operations	2,897,500	2,812,658	4,400,892
*	Burial claims	10,500,000	11,547,390	11,100,000
	NJ Firemen's Home	12,239,400	11,843,000	11,843,000
	Tax distribution	15,300,000	16,424,765	15,056,034
	Total	40,936,900	42,627,813	42,399,926
	Excess Income/Reserve	(736,900)	(355,881)	485,074
	# Estimate Based on Changing Assess	ment to 56% State	and 44% Local FRA	
	*Budgeted Burial Benefit			
-	Benefit 2020-2021-12,000(no increase, 92	5 claims)		
+	Benefit 2019-2020-12,000(2.13% increase			
	Benefit 2018-2019-11,750(2.17% increase			
-	Benefit 2017-2018-11,500(no increase, 87			

1711 Route 34 South • Wall Township, New Jersey 07727 Telephone: (732) 798-8137 • (800) 852-0137 Fax: (732) 938-2580

Robert F. Ordway, President Joseph T. Hankins, Vice President Barry J. Osborn, CPA, Treasurer Frank P. Cavallo, Esq., Counsel Thomas J. Pelaia, Secretary Brian E. Martone, 1st Asst. Secretary Richard K. Dreby, 2nd Asst. Secretary James J. Kenny, Field Examiner

April 16, 2020

Today at a meeting of the NJSFA Advisory Board the following emergent application process was approved.

Covid-19 Crisis Family Safety Relief Application Program

During the State of Emergency declared by the Governor of New Jersey, The New Jersey State Firemen's Association wishes to help protect our brother and sister Firefighters as well as their families. It has come to our attention that first responders who are residing at hotel/motels after being exposed to Covid-19 may not be reimbursed by FEMA or any other state or local program. During and until the Covid-19 State of Emergency is lifted by the Governor of New Jersey, members of the New Jersey State Firemen's Association can file with their Local Relief Association for a reimbursement of up to \$100.00 a night for the up to 14-day suggested Quarantine timeframe. This is to be used to reside in a hotel or motel thereby limiting potential exposure to the members children or significant others.

Items of proof to establish need for this crisis and to be included in the application for this emergent aid are.

- 1- Copy of the Runsheet for the exposure call.
- 2- A letter from the Fire Chief or Commanding Officer on that call stating that the member was on the call and was exposed to a person with or extremely likely to have Covid-19.
- 3- Proof of payment by the member to the hotel/motel for up to the 14-day Quarantine timeframe, in the County where the members Local Relief Association is established.
- 4- This reimbursement will be using funds from the Local Relief Association with the application form 101-A Revised 1-18.
- 5- Any other reimbursement received by the member for housing should be deducted from the amount paid by the Local Relief Association.
- 6- The members financial need is not considered for this emergent housing application.
- 7- The reimbursement amount paid to the member for this emergent situation is not part of the per person Relief Scale dollar limit that your Local Association Treasury and members are limited to.

Examples:

A member who stays in a hotel for \$85.00 a night for the 14-day Quarantine will be reimbursed no more than \$1190.00 on this emergent housing aid program. $(14 \times \$85)$

A member who stays in a hotel for \$110.00 a night for 5 nights will be reimbursed no more than \$500.00 on this application. (5 x \$100)

Contact our office if you have any questions about this limited special program.

Sincerely,

Robert F. Ordway President

President's verbal report – Executive Committee meeting 5/16/2020

- 1. The NJSFA State Office will be closed May 25th in observance of Memorial Day.
- 2. Reports when due:
 - a. 2019 Annual Finance Report, 2019 Annual Membership Percentage Report, 2020 1st Quarter Relief Paid Report, 2020 Delegates Report 100% received on time. Congratulations to the Local Officers and you for following up.
 - b. At this time, Statewide, we only have 1 Association not seated.
 - c. Officer's Listing Report –I again ask if you have missing email & phone numbers or better email and phone numbers for the Local officers, please get them to Secretary Pelaia so that we can add them to the system.
 - d. With any of the online reports, it is imperative that if anyone is having any problems, no matter how minor it might seem, that they call us to assist them or get the problem corrected. As I have said in the past, we do a lot of Beta testing, but that never catches every issue or problem.
- 3. Website updates a work in progress more to come.
- 4. Last year's 3rd Quarter Relief paid Report had 82 manually completed submissions. We are down to 46 Associations that submitted their 2020 1st Quarter report manually. The 2nd Quarter Report is due by July 30th. Just a reminder that it becomes mandatory to do the reports online and <u>Finalize</u> them online starting with the 4th Quarter 2020 Relief Paid report
- 5. IRS 990 filing This year, over 390 are already in. About 150 to go. A reminder that next year, the <u>IRS</u> is requiring all 990 submissions to be done online. They will not accept mailed paper copies.
- 6. Numbers I will report Year-to-date comparisons at each meeting re-emphasizing the effects of the changes that we made. I will send this out & it will be included in the abridged minutes, so you do not have to write these down.
 - a. 2019 Healthcare vs 2020 to date
 - i. 2019 \$85,414.06, 2020 \$375,271.25 up over 339%. This year 78 members compared to 39 last year.
 - b. 2019 Special Relief vs 2020 to date
 - i. 2019 \$96,450.17, 2020 \$285,407.00 up over 195% This year 68 applications compared to 44 last year.
 - c. 2019 Supplemental Relief vs 2020 to date
 - i. 2019 \$189,681.86, 2020 \$309,357.81 up over 63% This year 32 applications compared to 32 last year
 - d. Total Healthcare & Special Relief paid out by the State Office so far this year is \$660,678.25, an increase of \$478,814.02 or over 263%.
 - e. Total Healthcare, Special & Supplemental Relief approved or paid out to date this year is \$970,036.06. An increase of \$598,489.97 or over 161%. The changes made to the various levels are having the effect that we wanted. More payments going to those in need.
 - f. Back during the November meeting, I mentioned that we would probably need to change the Insurance check percentage split starting with the May, 2021,

- distribution to the Local Associations. The preliminary numbers I just read reaffirm that and we will keep you advised throughout the year.
- 7. Local Associations are continuing to use the <u>bankstatements@njsfa.com</u> & <u>LocalReports@njsfa.com</u> email address to submit documents.
- 8. Robert Kelly was successful in arranging for a piece of steel from the World Trade Center to be delivered to us. Joe Hankins made the arrangements to receive it and an appropriate display has been made in the lobby. Thank you to MONOC for the donation.
- 9. I believe that there are five counties that have the Managers position up for election Camden, Monmouth, Salem, Somerset, & Warren. In addition, I have been advised that a Manager not up for re-election may step down and there may be a manager that has taken a new position at the home. We will notify all the local Associations in those Counties in a timely fashion and we will hold the elections for the unexpired terms at those Caucuses if it becomes necessary.
- 10.I mentioned at the last meeting that Deborah Hospital & the "A Gift from Captain Buscio" programs have parted ways. I want to reemphasize that both programs are still doing physicals for firefighters and you need to contact whichever one you wish to go to for an appointment. There may be some restrictions due to the COVID-19 virus and you need to contact them for information.
- 11.Back in April, Vice-President Hankins read that FEMA & the State were not going to reimburse Firefighters who had to quarantine themselves in hotels/motels away from their families due to COVID-19 exposure. We developed a program to reimburse those costs and reviewed it with the Advisory Committee. Originally FEMA was recommending 11 days of isolation and VP Hankins believes they are now recommending 14 days. During new business, I am going to ask for a motion affirming the creation of this program.
- 12. All officers are running for re-election. I hope that you feel that we are doing a good job and that we are continuing to move this Association in a positive direction. If you do, then we ask for your support at the Caucuses and in September.
- 13. During new business, we will have the election of our Field Examiner, Counsel & Assistant Council if motions are made.
- 14. The annual two resolutions that go to the State for the payment of 999 funds to us will be voted on during new business
- 15.On March 1st, \$11,843,000 was wired to the NJFH for their 2021 budget (7/1/2020 thru 6/30/2021) L/Y \$12,239,400
- 16. Yesterday, 5/15, \$16,629,993.86 was wired to the 538 Local Associations. An increase of over \$1,300,000. From last year. There are 39 Associations that received Subsidy funds.

5/16/2020

Report on increased payments as a result of Executive Committee decisions

	1/1/2019 thru 5/15/2019		1/1/2020 thru 5/15/2020		Incr. \$ Paid	Incr. % Paid	Paid out by
Healthcare	\$85,414.06	39	\$375,271.25	78	\$289,857.19	339.36%	State Office
Special Relief	\$96,450.17	44	\$285,407.00	68	\$188,956.83	195.91%	State Office
Subtotal - State	\$181,864.23		\$660,678.25		\$478,814.02	263.28%	
Supplemental Relief	\$189,681.86	32	\$309,357.81	32	\$119,675.95	63.09%	Local Assoc.
TOTAL - COMBINED	\$371,546.09	=	\$970,036.06	=	\$598,489.97	161.08%	COMBINED

Relief/Convention/Administrative Expense Analysis

Total D/LM/AE 4,320,694.88 4,439,796.81 4,514,325.10 4,525,066.15 4,631,973.58 4,773,226.30 4,884,799.04 5,062,501.13 5,147,795.35 5,198,283.46 5,198,283.46 5,97,832.82 5,923,917.70 2.17% 65,030,827.46 5,002,371.34	# Over \$1 Mil 15 20 25 25 27 27 28 30 36 37 41 173.33% 10.81%
Admin Exp 1,991,002.21 1,992,784.21 2,046,409.50 2,043,751.68 2,049,648.22 2,135,823.95 2,325,397.73 2,430,404.99 2,457,561.29 2,457,561.29 2,691,906.46 3.19% 3.19% 29,613,425.78 2,277,955.83	# On Subsidy 75 75 68 68 54 46 45 45 45 77 78 78 78 78 78 78 78 78 78 78 78 78
Total Conv. 2,329,692.67 2,447,012.60 2,447,012.60 2,481,314.47 2,582,325.36 2,632,866.35 2,737,103.40 2,717,390.36 2,740,722.17 3,222,433.32 3,189,211.79 3,232,011.24 3,232,011.24 3,232,011.24 3,232,011.24	# W/Net Loss 33 51 99 104 111 110 129 105 105 227.27% 2.86%
Life Members 1,006,781.27 1,066,478.72 1,136,190.05 1,142,634.67 1,203,133.46 1,233,225.21 1,299,309.75 1,299,309.75 1,269,906.75 1,269,906.75 1,569,906.75 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83 1,516,955.83	127,553,571.58 134,461,680.85 139,856,606.13 144,612,308.53 148,916,538.79 152,722,963.62 157,986,599.20 164,772,016.74 171,728,360.71 179,059,596.11 184,936,448.15 191,181,726.21 198,761,851.31 55.83% 3.96%
Delegates 1,322,911.40 1,322,911.40 1,331,725.55 1,338,679.80 1,379,191.90 1,405,081.47 1,499,641.14 1,459,845.74 1,705,477.49 1,705,477.49 1,705,477.49 1,698,639.15 1,707,407.09 29.06% 0.52% 19,014,411.87	2007 Y/E Assets: 2008 Y/E Assets: 2009 Y/E Assets: 2010 Y/E Assets: 2011 Y/E Assets: 2012 Y/E Assets: 2013 Y/E Assets: 2013 Y/E Assets: 2015 Y/E Assets: 2016 Y/E Assets: 2016 Y/E Assets: 2017 Y/E Assets: 2017 Y/E Assets: 2018 Y/E Assets: 2018 Y/E Assets: chg fr 2007 chg fr 2007
Total Relief 4,427,607.11 4,992,687.16 5,063,052.48 5,113,874.04 5,902,892.30 5,935,265.31 4,925,321.54 4,910,385.70 4,653,087.90 5,116,456.06 5,535,588.92 4,641,132.31 5,164,553.08 11.28% 65,981,903.91 5,075,531.07	Rel/HC - Exp. 106,912.23 552,890.35 548,727.38 548,727.38 588,807.89 870,918.72 1,162,039.01 40,522.50 (152,115.43) (494,707.45) (81,827.40) (175,426.22) (1,015,323.52) (429,572.79) -501.80% -57.69% 1,521,845.27 117,065.02
Spec. Relief 103,750.00 119,250.00 122,250.00 177,774.00 182,482.19 140,500.00 147,007.34 143,550.00 131,000.00 357,819.13 427,621.69 312.17% 19.577,636.35 198,279.72	Year 2007 2008 2009 2010 2011 2014 2014 2015 2015 2016 2017 2018 2019 chg fr p/y Total Average
Relief 4,323,857.11 4,873,437.16 4,935,052.48 4,991,624.04 5,325,118.30 5,752,783.12 4,784,821.54 4,763,378.36 4,509,537.90 4,985,456.06 5,138,956.92 4,283,313.18 4,736,931.39 9.55% 10.59% 63,404,267.56 4,877,251.35	Total Rel/HC 4,427,607.11 4,992,687.16 5,063,052.48 5,113,874.04 5,502,892.30 5,935,265.31 4,925,321.54 4,910,385.70 4,653,087.90 5,116,456.06 5,635,188.92 4,782,509.30 5,494,344.91 24.09% 14.88% 66,552,672.73 5,119,436.36
Year 2007 2008 2010 2011 2012 2014 2014 2014 2016 2016 2017 2019 chg fr 2007 chg fr p/y Total Average	Health Care